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Agriculture

AMERICAN NURSERYMAN

CHIEF EXPONENT OF THE AMERICAN NURSERY TRADE

Vol. XLIII

JUNE, 1926

No. 6

J U N E

SPRING SHIPPING is done. Mail bags are flooded with statements, checks and excuses. June 1st balances are being struck. We sincerely hope yours is entered in black ink.

PROPAGATION and CULTIVATION are now the big things, of paramount interest and activity. We have completed the heaviest plantings in our history, justified by the tremendous output of the year past. Our fields are now all set for the beneficent smiles of Nature; we are prepared to be duly grateful; and are determined to do our helpful share.

Next, comes the big Convention at Louisville.

There will be several S & H Co. representatives present and participating. They are bound to repeat the old, old story of—"1200 acres, 45 greenhouses, 72 years service, etc., ad lib."—but their new song invites special consideration of a few strongly developed lines, such as:

FIELD-GROWN FRENCH HYDRANGEAS
—best new and popularized varieties.

NORTHERN-GROWN, 2 YEAR OLD
FIELD-GROWN CLIMBING ROSES—
those thrifty, hardy strains with plenty of
virile tops and good roots which have kept
S & H ROSES at the peak of value and pop-
ularity during several decades. ALL
OTHER ROSE TYPES in usual lists.

CATALPA BUNGEI,—heavy 2 year tops, not
usually plentiful.

NEW FRENCH VARIETIES OF PHILA-
DELPHUS,—those 12 or more kinds we
advertised the past year and are growing
in quantity.

IBOLIUM PRIVET—the new kind that looks
like California, but wears its buds all winter
without even catching cold.

PEACH. If you want to get in on the S & H
PEACH Block for fall, don't wait too long.
This is a tip.

The Storrs & Harrison Co.

NURSERYMEN - FLORISTS - SEEDMEN

Painesville . . . Ohio



39 STATE ST.



ROCHESTER, N.Y.

American Fruits Publishing Co.

For Season Of 1926

**Pears, Cherries and Roses
Are
OUR LEADERS**

A Complete Variety List of

**FRUIT TREES
ORNAMENTAL TREES
SHRUBS
PERENNIALS, EVERGREENS**

W. & T. SMITH COMPANY

Lowest Prices Consistent With Quality

1000 Acres GENEVA, N. Y. 79 Years

FALL 1926

**A Complete Line of
Nursery Stock**

**Fruit and Shade Trees
Shrubs, Privet, Vines
Roses and Perennials**

FRUITS IN CAR LOTS

**Cherry—1 and 2 year
Apple—2 and 3 year
Plum—1 and 2 year
Peach—1 year**

C. M. HOBBS & SONS, Bridgeport, Ind.

ESTABLISHED 1876

CHERRY TREES! CHERRY TREES!

The Best That Can Be Grown!

**SWEET AND SOUR ONE AND TWO YEAR
CAR LOTS OR LESS**

We also offer for Spring and Fall
A General Assortment of

**Standard and Dwarf Apple
Standard and Dwarf Pear,
Plum, Quince and Peach**

TRUE TO NAME

Write For Our Attractive Prices

KELLY BROTHERS NURSERIES

Dansville, N. Y.



The Secret of the
Success of

**"RAMSEY - BUILT"
CATALOGUES**

is simply this — EVERY
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EACH page of the catalogues we build is designed as a
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We'll be glad to send you specimens of catalogues we have
produced for some of the country's best Nurserymen.

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ADVERTISING for Nurserymen

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DAVENPORT, IOWA

SPECIAL OFFERS!

ROSES

200 Catherine Zeimet
100 Hugh Dickson
200 Magna Charta
100 Sir Thomas Lipton
500 Ross wichuraiana

400 Rosa setigera
100 Gardenia
300 Baltimore Belle
500 Crimson Rambler
600 Excelsa

300 Mme. Plantier
100 Rubin
300 Tausendschön
100 Trier
300 White Dorothy

SHRUBS

200 Aralia chinensis 3-4' & 4-6'
300 Aralia pentaphylla 3-4'
200 Cephaelanthus occidentalis 2-3' & 3-4'
400 Cornus alba sibirica 2-3' & 3-4'
300 Deutzia crenata rosea 2-3' & 3-4'
300 Deutzia scabra 2-3' & 3-4'
400 Diervilla florida (Weigela rosea) 3-4'
600 Forsythia fortunei 2-3' & 3-4'
500 Lonicera grandiflora rosea 2-3' & 3-4'

300 Lonicera morrowi 3-4'
350 Lonicera tartarica alba 2-3' & 3-4'
200 Lonicera tartarica rubra 2-3' & 3-4'
800 Philadelphus coronarius 2-3' & 3-4'
400 Philadelphus grandiflorus 2-3' & 3-4'
600 Philadelphus gordoniensis 2-3' & 3-4'
200 Rhus typhina lacinata 3-4' & 4-6'
200 Symphoricarpos vulgaris 2-3'
200 Viburnum dentatum 3-4' & 4-5'

HEDGE PLANTS

2000 Box Barberry 12-18"
5000 Ligustrum amurense (Amur Privet) 3-4"

Prices are right. Write or wire us what you can use.

Stark Bro's Nurseries & Orchards Co.
LOUISIANA, MO.



Don't Let Drought Rob YOU!!

Statistics show that each year thousands of growers lose millions of dollars in crops from drought. Statistics also show that thousands, with irrigation protection, make more money on account of drought—due to peak market prices.

Dry weather is already here!
Don't be one to lose. Protect your crops and profits with March Automatic Rain, before it is too late.

March Guaranteed Systems are dependable. Every System and each individual fitting is guaranteed on a "money back if not satisfied" basis. It costs no more to buy March irrigation, with this guarantee protection and the many March exclusive features, than an ordinary system.



Send For
This
FREE
BOOKLET

Write or Wire Today for plans and permanent installations or for Quick Change Lines, and Portable Rain-Makers on wheels. Give outline sketch of property with dimensions, and details of water supply. We're ready to give you immediate service and prompt shipments. Act Now! Don't Wait Until You Lose!

March Automatic Irrigation Company
337 W. Western Ave. Muskegon, Mich.

FOR Rhododendrons IMPORTED GRANULATED **PEAT MOSS** TURF MULL

—assures a continued growth in a normal and healthy manner

Growers everywhere are now using **Granulated Peat Moss** for the successful culture of Azalea, Kalmia and other broad-leaved evergreens, as well as for Rhododendrons.

Why? Because its chemical constituency is native for these plants. Nodomestic peat moss is comparable. **Granulated Peat Moss** is a true acid peat, having a hydrogen ion concentration of about 4 average.

(It is easily neutralized by the addition of suitable amounts of lime or by watering and turning daily for a period of 3 to 4 weeks.)

Sandy, fibrous peat soil having an acid chemical reaction is best for germinating seeds; rooting cuttings and layers, and for potting. Lime in the soil or green manure mulching is injurious.

You can use **Granulated Peat Moss** with confidence in your greenhouse or outdoor plantings, certain that you are preparing the soil in its best physical condition and of the right chemical constitution.

BEST MEDIUM

—to retain moisture and heat in the grafting benches; to store roots and root grafts; for mulching and pot plugging.



8-Bushel Bale will spread 240 sq. ft. 1 inch deep.

TRY GRANULATED PEAT MOSS

—for all that it does for you it is not expensive—8-bushel bales cost but \$3 f. o. b. New York. And there is our nation-wide chain of warehouses from which we can ship at the same or a slightly higher price. We invite inquiry.

ATKINS & DURBROW, Inc.
157 W. Water St. NEW YORK CITY

Dry Weather Is Already Here!

*Prompt Irrigation Service Is Necessary
NOW! You Get It From Skinner*

A few days ago this telegram came from a Pennsylvania Grower:

"Ship my pump and motor by express. We haven't had any rain for three weeks."

There's a world of meaning in that telegram. It proves first, that dry weather is not a matter of seasons. It's liable to come at any time, and when it does come, you lose if you don't irrigate.

You know what it means to lose a lot of cuttings if your propagating beds don't get water at the right time. So why take the chance? Why not protect yourself now by installing a Skinner System of Irrigation—the tried and tested system that is saving crops and making money for hundreds of nurserymen everywhere.

Quick Service Assured

Then, here's something else the telegram reveals. This grower wanted quick service. He knew he could get it from Skinner. So he wired. What we did for him, we'll do for you.

Everything that goes to make a com-

plete, high-grade Irrigation System is ready for quick delivery. That includes:

**Pumps—Motors—Nozzles—Valves
—Portable Lines—Hand Turned
Lines—Oscillating Lines**

—and—in addition, Skinner quality and Skinner results.

Don't Wait! Act Now!

For 25 years the old reliable Skinner System has been solving the watering problems of the biggest money makers in the business. Our list of users reads like a regular "Who's Who" in the trade. You can safely follow their lead.

So telephone or telegraph us at our expense, or write us. We'll be right on the job. And you'll not be obligated in the least if we can't prove to you that a Skinner System is the best investment you have ever made. Delays cost money. Write or wire today.



**The Skinner Irrigation Company
500 Water Street**

Troy, Ohio

WE OFFER FOR PROMPT DELIVERY

SHRUBS
ROSE BUSHES
FRUIT TREES
HEDGE PLANTS
ORNAMENTAL TREES

Ask for Bulletin No. 4

RICE BROTHERS CO.
GENEVA NEW YORK

**OUR SPECIALTY
OWN ROOT
R O S E S**
Field Grown

Howard Rose Company
Hemet, California

Wayside Gardens

HARDY PERENNIAL PLANTS
EXCLUSIVELY

Write for Trade List.

THE WAY SIDE GARDENS COMPANY
MENTOR, OHIO



ALL FINISHED WITH SHIPPING.

Busy now getting ready for another crop. Will have for Fall our usual complete line of High Grade Stock.

VISITORS ALWAYS WELCOME.

The Huntsville Wholesale Nurseries, Inc.,
1872 HUNTSVILLE, ALABAMA 1926

AMERICAN NURSERYMAN ---- June, 1926

EDITORIAL DEPARTMENT—Communications on any subject connected with Commercial Horticulture, Nurseries or Arboriculture are cordially invited by the Editor; also articles on these subjects and papers prepared for conventions of Nursery or Horticultural associations. We also shall be pleased to reproduce photographs relating to these topics, Orchard Scenes, Cold Storage Houses, Office Buildings, Fields of Stock, Specimen Trees and Plants, Portraits of individuals, etc. All photographs will be returned promptly.

Advertising—Advertising forms close on the 25th of each month. If proofs are wanted, copy should be on hand one week earlier. Advertising rate is \$2.50 per column-width inch.

"AMERICAN NURSERYMAN" is distinctive in that it reaches an exceptional list and covers the field of the business man engaged in Commercial Horticulture—the cariot operator. Here is concentrated class circulation of high character—the Trade Journal of Commercial Horticulture, quality rather than quantity.

"AMERICAN NURSERYMAN" will not accept advertisements that do not represent reliable concerns.

SUBSCRIPTIONS—"AMERICAN NURSERYMAN," including "American Nursery Trade Bulletin," will be sent to any address in the United States for \$2.50 a year; to Canada or abroad for \$3.00 a year. Single copies of current volume, 20c; of previous volumes, 25c.

RALPH T. OLcott
Editor, Manager

AMERICAN FRUITS PUBLISHING COMPANY INC.

39 State Street,
Rochester, N. Y.

WHAT THIS MAGAZINE STANDS FOR—Clean chronicling of commercial news of the Planting Field and Nursery. An honest, fearless policy in harmony with the growing ethics of modern business methods.

Co-operation rather than competition and the encouragement of all that makes for the welfare of the trade and of each of its units.

Wholesome, clean-cut, ring true independence.

INDEPENDENT AND FEARLESS—"AMERICAN NURSERYMAN" makes no distinction in favor of any. It is untrammeled in its absolutely independent position and is the only Nursery Trade publication which is not owned by nurserymen.

This Magazine has no connection whatever with a particular enterprise. Absolutely unbiased and independent in all its dealings.

Though it happens that its place of publication is in the eastern section of the country, it is thoroughly National in its character and International in its circulation.

Its news and advertising columns bristle with announcements from every news corner of the Continent.

It represents the results of American industry in one of the greatest callings—Commercial Horticulture in all its phases of Nursery Stock, Orchard and Landscape Planting and Distribution.

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LOW PRICED SPECIALS FOR CONVENTION
TIME ONLY



APPLE—CARLOTS

One Customer uses 100,000 Annually.
There's a Reason.

PEACH—Buds cut from bearing wood.

ORNAMENTAL SHRUBS—New England for Climatic Conditions that produce a BETTER plant.

CALIFORNIA PRIVET—Graded just 50% better than the usual lots offered.

BARBERRY THUNBERGII—Two and Three year. At right prices.

BARBERRY THUNBERGII SEEDLINGS—Customers contract on five and ten year basis. Must be right.

ROSA MULTIFLORA JAPONICA SEEDLINGS—Another Specialty. and up, 18" and up of wood.

H. T., H. P., BABIES, CLIMBERS, and MISCELLANEOUS ROSES—Graded strictly three branch

C. R. Burr & Co., Inc., Manchester, Conn.

CHERRY TREES

Sweets on both mazzard and mahaleb stocks, one and two year.

Sours on mahaleb stocks one and two year.

Trees grown in a "cherry country" where both sours and sweets flourish.

Write for Price List.

Special Prices on Car Lots.

J. F. JONES, Lancaster, Pa.

THE MONROE NURSERY

ESTABLISHED 1847

Offers a Fine Stock of

SPECIMEN EVERGREENS
Fruit and Ornamental
TREES and SHRUBS

Will be pleased to quote on your list of wants.

I. E. ILGENFRITZ' SONS CO.
MONROE, MICHIGAN

Manufacturers of
I. E. Ilgenfritz' Sons Co.'s Celebrated Graft and Stock Planter and Firmer

Seedlings for Fall 1926

We are now booking orders for choice American grown fruit tree seedlings.

APPLE
JAPAN PEAR
USSURIENSIS
(Genuine cult. type)

MAZZARD
MAHALEB
MYRO

Remember, we guarantee our stock, grade and pack. Carload rates to some point near you.



WASHINGTON NURSERY CO.

TOPPENISH, WASHINGTON

(IN THE FAMOUS YAKIMA VALLEY)

PRINCETON PRODUCTS

are

The Standard of Excellence
In
ORNAMENTALS

Write for price list.

PRINCETON NURSERIES

Princeton, New Jersey

FALL PRINTING

Effectively Planned and Produced

THE Du Bois PRESS solicits inquiries from nurserymen interested in effective fall printing. It is always a pleasure to meet new prospects, learn their needs, and plan with them regarding the production of their next catalogue, folder or price list.

It has been said that old friends are best, but we know that new acquaintances, effectively served, soon become old friends.

THE DU BOIS PRESS
Rochester, N. Y.

WOOD LABELS

For Nurserymen and Florists
The kind that give satisfaction.

DAYTON FRUIT TREE LABEL CO.
South Canal St., Dayton, Ohio

THIS SPACE
\$5.60 PER MONTH

Under Yearly Term—Including publication also in the
"American Nursery Trade Bulletin"

THUS COVERING THE TRADE

American Nurseryman

The Chief Exponent of the American Nursery Trade
National Journal of Commercial Horticulture

Entered September 6, 1916, at Rochester, N. Y. Post Office as second-class mail matter

WITHOUT OR WITH OFFENSE TO FRIENDS OR FOES, I SKETCH YOUR WORLD EXACTLY AS IT GOES.—BYRON

Vol. XLIII

ROCHESTER, N. Y., JUNE, 1926

No. 6

PROGRAM FOR A. A. N. CONVENTION IN LOUISVILLE

Three Busy Half Day Sessions—Many Interesting Entertainment Features

FOLLOWING is the tentative program for the 51st annual convention of the American Association of Nurserymen at Louisville, Ky., June 22-25; Kentucky Hotel headquarters:

Tuesday, June 22d

Mammoth Cave Trip—Leaves Louisville at 8 a. m.—10th St. Depot on the L. & N. Special train carrying only Nurserymen and their wives. The trip costs \$8.50 which includes two meals, one in the cave, and one at the hotel and a trip through the cave. Arrive in Louisville at 8:30 p. m.

Executive Committee Meetings.

Wednesday, June 23d

Call to Order by the President. Address of Welcome.

President's Address.

Report of Arrangements Committee.

Secretary's Report. Treasurer's Report.

Committee Appointments—Auditing, etc.

Report of Botanical Garden Committee.

Report of Committee on Raw Materials.

Report of Committee on Co-operation with Entomologists.

Crown Gall Committee Report—Henry Chase. Dr. Geo. W. Keitt, Callous Knots viz., Bacterial Overgrowths on Nursery Stock; Dr. I. E. Melhus, Changes in the Crown Gall Problems as They Relate to the Nursery Industry; Prof. W. C. O'Kane, The Disbursement of the National Nurserymen's Association Funds Through the Crop Protection Institute.

Crown Gall Financial Report—John Fraser.

Announcement of Meeting of the State and Regional Delegates to Name Officers, etc.

Meetings of Allied Societies or Organizations During the Afternoon.

Thursday, June 24th

Report of Auditing Committee.

Report of Storage Committee.

Report of Committee on Co-operation with Landscape Architects.

Report of Committee on Nursery Courses (Identification School).

Report of Vigilance Committee.

Better Roses—J. Horace McFarland, Harrisburg, Pa.

Report of Legislation Committee.

Special Discussion of Legislation Matters—By M. Q. Macdonald.

New Business. Distribution Committee Report.

Possibilities and Achievements of Radio—By E. E. May.

Report of Nominating Committee.

Election of Officers. Luncheon.

TOUR OF LOUISVILLE—This trip will be taken as the guests of the Louisville Nurserymen and Commercial and Civic Organ-



GEORGE A. MARSHALL, Arlington, Neb.
President American Association of Nurserymen

izations of the Falls City. It will take two and one-half hours covering the points of interest to Nurserymen including both Iroquois and Cherokee Parks, Churchill Downs, Cave Hill Cemetery, residential sections, etc. Special announcement later.

Friday, June 25th

Arbitration Committee Report.

Standardization Committee Report.

Resolution Committee Report.

How to Build a Catalogue Which Will Bring Results—C. H. Lawrence, Davenport, Iowa.

Plant Patents Committee Report. Discussion by members invited.

Unfinished Business.

Selection of Next Place of Meeting.

Induction of New Officers.

LADIES AUXILIARY

Tuesday, June 22

Trip to Mammoth Cave.

Wednesday, June 23

Morning Session in charge of Mrs. Barr. Luncheon for Ladies—Guests of Tennessee citizens (Miss Bessie Drake).

Afternoon—Visit to Greatest Collection of Royal Silver and Antiques from Europe and America, at Lemon's.

Thursday, June 24

Morning—Business Session.

Afternoon—Trip with the Association Around Louisville.

Friday, June 25th

Trip up the Ohio River.

SOUTHERN NURSERYMEN'S ASSOCIATION

W. C. Daniels, Pomona, N. C., Secy.

From Chase, Ala., Robert C. Chase sent the following to Southern Nurserymen's Association members:

Dear Folks—Here's a letter from Lee McClain to my brother Henry asking him to write the May Bulletin for you fellows. Henry has been "plucking so many goat feathers" for everybody that he is temporarily out of business; nothing serious but he needs a rest, which he is taking and I'll be darned if I am going to put this up to him. I'll do the job myself, and if you appreciate all he has done for you in years past drop him a line at Madison, Tennessee, and tell him so.

Now that the busy season is over and your collections are coming in you ought to be feeling "rosy all over." We all had a good year; perhaps not as good as you would like but prices held up well; we had a long drawn out spring; plenty late business and if you are in the same shape we are in around Huntsville, your plantings are looking good; perhaps not all as good as you would like, but above the average. You have had some rain; perhaps not as much as you would like, but enough to keep things going up to date. We've all got heaps to be thankful for and we are all comparatively near to Louisville, so I am writing this letter to urge you to come to the convention one hundred per cent strong. Let's show the damn Yankees that we are live folks down here and incidentally let's give them a sure nuff good time. I am not aware of the status of that Publicity Fund that didn't Pub., but think the money is still in the treasury. If you haven't done so, write W. C. Daniels, Secretary-Treasurer, Pomona, N. C., urging him that it all be turned over to Walter Hillenmeyer to be used for entertainment at the National Convention in Louisville, June 23-27. We can't expect the Louisville or the Kentucky Nurserymen to shoulder this load. All of us Southerners are the hosts at this meeting and let's give them our help.

Make your reservations now at the Kentucky Hotel and going or coming stop by and see us at Huntsville and Chase. We are only forty-five miles from Winchester, "The leading Nursery center of the South."

Substitutingly yours,

R. C. C.

J. Murray Ramsey Lecturer

More than 200 delegates and visitors attended the joint meeting of the Travis County Council of Women and the Travis County Farm association which convened at the Dessau school house, Austin, Tex., last month, to hear talks on rural and general problems, demonstrations, and business meeting of the Women's council.

The all-day meeting opened at 10 o'clock with a demonstration lecture by J. Murray Ramsey, on planting and care of fruit trees and shrubs. Mr. Ramsey had brought several types of tree cuttings and shrubs from the Ramsey Nursery, and illustrated his explanations by performing the operations he advocated on the specimens at hand.

THE CHARM OF THE STATE OF KENTUCKY

May Be Experienced in All Its Moods During Louisville Convention

The charm of the State of Kentucky may be experienced in all its moods by the delegates attending the American Nurserymen's Convention in Louisville, June 23 to 25, by short side trips following the meeting. Within a radius of one hundred miles of the Metropolis of the State are numerous objectives of historical and scenic interest which annually draw thousands of tourists from all over the United States. Here is a list of the principal of many attractions:

Bardstown—38 miles by auto, bus or train. This trip is over one of the historical stage roads, noted for its scenery and old buildings. At Bardstown is "My Old Kentucky Home," which last year had the second largest number of visitors of any national shrine in the country. This is the Old Rowan Mansion in which Stephens Collins Foster wrote his immortal song of the same name. It houses relics of the early life of Kentucky. Also there is St. Joseph's Cathedral, built in 1828, which houses old masters' paintings and an art collection, the gifts of Louis Philippe, King of France; the grave of John Fitch, the inventor of the steamboat, and the old Courthouse, where the will of Abraham Lincoln's father is on file.

Elizabethtown—48 miles by auto, bus or train. This is a town with many historical associations, reminiscent of the Civil War and pre-war days. The house where Abraham Lincoln's parents were married and the Brown-Pusey Community House, filled with antiques, are points of interest. It is said that there is more genuine antique furniture in Elizabethtown in proportion to the number of homes than in any other place in this section of the country. The road to Elizabethtown passes through Camp Knox, one of the largest Government artillery training posts in the country.

Bardstown-Elizabethtown Loop—108 miles. These two places may be visited in one trip with only thirteen miles of rough road, which is passable at all times.

York Trail—108 miles to Columbia. By automobile or bus, through Bardstown, Springfield, Lebanon and Campbellsville. This road is noted for its natural scenic attractions, passing through a hill country in which the motorists get all the advantages of mountain scenery without the difficulty of mountain driving. The motorist goes over Muldraugh Hill. This famous ridge extends from the Ohio River to the Kentucky mountains and Green River Hill, scene of the defeat of the famous General Morgan of the Civil War. There are many historical associations in the small towns on this trip.

Kentucky Caves—100 miles by auto, bus or train. Special excursion rates for groups of twenty-five or more, for one or two-day trips. Famous Mammoth Cave and a number of other caverns. In Mammoth Cave over 150 miles of entrancing underground passages have been explored and chartered.

Lincoln Shrine at Hodgenville—55 miles by auto, bus or train. The log cabin in which was born Abraham Lincoln is here preserved on the old Lincoln farm, enclosed in a granite memorial building. This nationally known spot may be reached easily from either Bardstown or Elizabethtown.

Frankfort—51 miles by auto, bus or train. Site of the Capitol Building of Kentucky, a replica diminished in size of the National Capitol at Washington. The old State House in which is housed the Kentucky State Historical Association's collection of historical relics. The house in which Aaron Burr was tried by the United States Government. The grave of Daniel Boone, Revolutionary War Scout and pioneer.

Bluegrass Region of Kentucky—This section is of easy access from Louisville and is best viewed by auto or bus tour of from 100 to 200 miles and touching some of these places; Frankfort, Lexington, Shakertown, Dix River Dam, Harrodsburg, Dansville, Crab Orchard and Bardstown.

Lexington—78 miles by auto, bus or train, via Frankfort. Site of University of Kentucky. Transylvania, the first college west of the Alleghanies; the home of Man O'War, famous thoroughbred; Ashland, home of

Henry Clay; surrounding country filled with famous stock and race horse farms. Home of Hillenmeyer Nurseries.

Shakertown, the Palisades of the Kentucky River, High Bridge and Dix River Dam.—These points in the Bluegrass Region may be visited by auto or bus tour within a radius of 100 miles. Shakertown, the Kentucky home of the famous Shaker colony. Some of the old Shaker buildings are still

diana—58 miles by auto, bus or train. Nationally famed mineral springs and health resorts.

Ohio River Trip to Cincinnati—150 miles. Overnight trip through unexcelled river scenery by boat to Cincinnati, Ohio. This place may be reached by auto tour via Lexington through the Bluegrass.

Reelfoot Lake—In southern section of the



A PARK SCENE IN LOUISVILLE, KY.

standing and are open to visitors. Delicious Kentucky dinners are served in one of them. The Palisades of the Kentucky River, along which the road runs for several miles, are among the scenic wonders of the country. High Bridge, the highest railroad bridge in the country, at the junction of the Dix and Kentucky Rivers. Dix Dam, the largest rock-faced dam in the country. The water impounded forms a lake 36 miles long and necessitated the rebuilding of many miles of roads and bridges. One of these, the Kennedy Bridge, is the highest vehicular bridge in Kentucky.

Harrodsburg—74 miles by auto, bus or train. The oldest town in Kentucky. Via Shakertown and the Palisades of the Kentucky. Oldest burying grounds in the State containing graves of the pioneers of Kentucky including the first white woman in the State. Fort erected by early settlers.

Danville—84 miles by auto, bus or train. Via Frankfort, Harrodsburg, Shakertown. Scene of Centre College, which gained so much fame through its football team which defeated Harvard.

Crab Orchard—106 miles by auto, bus or train. Via Harrodsburg, etc. Where Wilderness Trail made by early settlers branched. Nationally known hotel and health resort.

Marengo Cave, Indiana—44 miles by auto, bus or train. Picturesque underground cavern.

West Baden and French Lick Springs, In-

state, by train. Famous for its fishing. Lake formed by an earthquake.

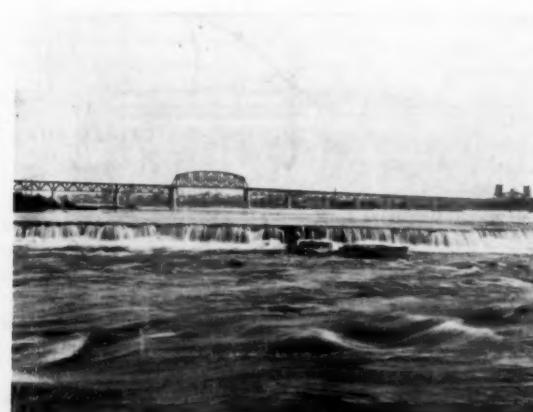
Boonesboro and Berea College—116 miles by auto, bus or train. Boonesboro Fort established by Daniel Boone in 1775. Berea College, 20 miles further on, composed of more than 100 buildings, a plant investment of \$4,500,000 and an enrollment of 2,700 students from primer through post graduate college courses. Nationally famed for its unique educational features, 96 per cent of the students earning their own way.

Fairview—In southern section of the state. Scene of memorial to Jefferson Davis, president of the Confederacy, at his birthplace.

Note.—Where bus is given as a means of transportation in most cases there is a regular bus line. If there is not, buses may be chartered at special excursion rates for parties desiring to make the trip together. A bus seats twenty-nine persons. The Louisville Convention and Publicity League will be glad to give any information desired and co-operate in arranging side trips.

Demand for Royal Palms Strong

Royal palms have not been easy to get in Florida of late because of great demand for them. The management of the Alta Mariana land development on Pinellas peninsula in Tampa Bay last month procured 150 palms from a nursery on the east coast which was sold for sub-division purposes.



The Falls of the Ohio River at Louisville, Ky. In the background is one of the bridges spanning the Ohio at the convention city. This is the spot where George Rogers Clark had his base of supplies on his foray resulting in the winning of the northwest for the U. S. A. His body lies in Cave Hill, Louisville.

"PLAN TO PLANT ANOTHER TREE" VERY MUCH ALIVE

Movement in Full Operation Under Direction of the Originator, J. A. Young, Through Radio Broadcast Twice a Week From Station WNG, Chicago—Great Interest Manifested in Voluminous Returns—Herewith Are Sample Practical Addresses by Director Young.

On Roses

Some roses are good for outside planting and some are not so good. The hybrid tea roses are most all good blooming kinds but are quite apt to be killed by the winter. The hybrid perpetual roses are those kinds that usually bloom but once during the summer. These last are quite hardy, but do not produce the fine flowers like the hybrid tea family.

It is difficult to make a selection of varieties for garden planting which will be satisfactory to all, but I will name three varieties which will give you the best results in North Central States. These roses are constant bloomers and when you have tried them you will agree with me that they are the finest for outside planting.

Here are the names. Put the names down in your note book. Read all you can about them and when you try them once you will be satisfied.

Grus an Teplitz—Red.

Mme. Caroline Testout—Pink.

Frau Kark Druschki—White.

Having decided to plant a bed of 24 roses, purchase eight of each of the above kinds. People make a mistake by planting too many varieties. The three varieties will be sufficient.

While you are ordering roses remember that you must have a good place to plant them. A good sandy clay loam is the best sort of soil for roses. Cover the surface of your rose bed with three inches of well-rotted manure. Spade the ground deep, stirring the fertilizer among the soil. Break up all clods and rake smooth. Now you are ready for planting.

MAKE A PUDDLE

Dig a hole in the ground at least 18 inches in diameter and 18 inches deep. Fill this hole with water. Stir in fine earth until the water becomes a soft mud of the consistency of pancake batter. This is called a puddle.

Get the holes all dug for the roses at the proper distance apart which is about $2\frac{1}{2}$ to 3 feet. Now take the plants one at a time. Dip the roots into the puddle and splash them around until all the roots are completely cemented with the mud in the puddle.

Now having the holes all ready, take one bush at a time and set into the hole deep enough so that the offset where the bed is placed shall be no less than four inches be-

low the top of the soil. It is very important that the rose bush be set deep. It must be set as deep as I have stated.

When the bush has been set to its proper depth, fill in with earth and tramp firmly—you firm the ground to keep out the air.

CUT BACK

Roses bloom on the new wood. After planting, cut back the tops of the rose bushes so that the new wood will grow strong and vigorous and produce an abundance of flowers.

CARE OF ROSE BUSHES

Rose bushes like any other growing plant must be cultivated. By cultivation I do not mean to dig deep about them but to cultivate the surface of ground. Keep the surface of the ground constantly cultivated. Cultivation must be done often, as it is positively necessary.

CONTROL OF INSECTS

Slimy slugs get in the leaves and cut spots on the surface. For control of these, dust a little air-slacked lime on the leaves.

For worms and beetles that chew the leaves, get some arsenate of lead and spray the bushes. Buy your arsenate of lead from your druggist or local dealer. If you do not have a sprayer, you can buy one for 50 cents or \$1.00 from your local hardware man.

The aphis or plant lice are on the tender part of the plant and suck the juices. To kill these, use something that kills by instant contact. I suggest kerosene emulsion which is made by using one part kerosene and 14 parts of good soap suds. You can also use Black Leaf 40.

PLANTED ROSES

Many Nurseries are now selling rose bushes already planted in one-gallon apple cans. In such cases you plant the can and all. The can will rust away and the bush will continue to grow. This is a handy way to buy plants, as they are already started to grow. In fact rose bushes are sold when in full bloom.

You cannot have wonderful rose blooms unless you plant rose bushes. Now is the time to plant so that you will have beautiful blooms this entire summer and up until the frost cuts them down.

To keep your plants blooming be sure and cut the buds and blooms and do not fail to cultivate often.

A rose likes three things:

Plenty to Eat—Use pulverized sheep manure. Make a trench three inches away from the plant, fill this trench with the fertilizer, then cover with the soil and water the top soil well. Repeat this process at least each 40 to 50 days.

Plenty to Drink—Soak the rose bush at

least once each ten days and keep up cultivation to hold the moisture.

Plenty of Heat—Be sure to plant your rose bushes where the sun shines constantly.

Go to your local Nurseryman, florist or seedsman. If he does not have the varieties I have suggested, have him order them for you. Now, good people, let's have plenty of beautiful roses this summer by planting some of these garden beauties right now.

I thank you for your attention and on next Tuesday at 12:30 I will talk to you on "Gladoli and How to Grow Them in Your Gardens."

On Lilacs

I hope you appreciate what I have said about lilacs. Do you love these flowers enough to do something for them? The people of every community should know the best lilacs.

There is a very simple, easy manner of making the people of each community know the good lilacs. That method is to establish a lilac collection in every community.

Rochester, N. Y. has perhaps the finest collection in America. It has a section in one of the parks devoted to the lilac. In this section they have something like 600 varieties of lilacs. When the lilacs are in full bloom announcement is made in the newspapers and as many as 60,000 people have visited the collection in one day. It is estimated that more than 20,000 people come to Rochester each year to see this lilac collection.

It is nice to talk about what Rochester is doing for the lilac. What is your community doing? What are you doing? There are many people in each community who are amply able financially to establish a fine collection of lilacs either in the city park or on some land donated for the purpose. Will you help your community into a better understanding of the beautiful things of this world by establishing that lilac collection?

If no individual in your community will take hold of this, then you women of the Women's Club do it. You can do nothing finer for your community than to devote some effort for this sort of thing, because it teaches people the love of flowers. Flowers of all kinds lead to good, and good leads to God.

I thank you for your patience in listening to me and hope that together we may help the flowers and the shrubs and trees. This is what "Plan to Plant Another Tree" stands for. Now, folks, let us join "Plan to Plant Another Tree" to make each community a better place in which to live, to make America the Garden of the World.



HILL'S EVERGREENS

Our representatives will be at the Convention in Louisville with a complete line of Evergreens in Lining Out sizes for Fall 1926 and Spring 1927 delivery. Cover your needs early.

THE D. HILL NURSERY CO.

EVERGREEN SPECIALISTS · LARGEST GROWERS IN AMERICA

BOX 402

DUNDEE ILL.

It is not too early to go over your list of wants for Fall.

WE CAN QUOTE YOU NOW

ALABAMA NURSERYMEN IN ANNUAL CONVENTION

Representative Attendance and Practical Trade Topics Discussed in Mobile

A REPRESENTATIVE attendance marked the third annual convention of the Alabama Nurserymen's Association, at the Cawthorn Hotel, Mobile, May 3. In the absence of President Henry B. Chase, Chase, the vice-president, R. L. Scott, Citronelle, presided. The secretary, Dr. F. T. Nye, officiated. Members were greeted by Manager O. M. Phelps of the Chamber of Commerce.

The outstanding paper was read by B. P. Livingston, of Montgomery, chief of plant industry for Alabama, on "State Nurseries." Mr. Livingston spoke discouragingly of the increase in Nursery stock within the past 20 years, declaring the situation is nearly equal to 1903, excluding the citrus Nurseries, which date from 1903. Ornamental plants have increased from approximately four per cent of the total grown then to nearly 50 per cent, or 64 per cent, if citrus plants are not included, notwithstanding there was a slight falling off in this kind of trees during the past year, due, probably, to unfavorable weather conditions. There has been a decrease in variety of Nursery plants in the state since 1903, Mr. Livingston reported, but a material gain in the number of citrus varieties the past two years. Mr. Livingston said:

We find that records covering Nursery inspections in Alabama during the past years are incomplete, but a comparison of the figures of other years with such as are available for the past year reveals some rather interesting facts. From the first annual report of the Alabama State Board of Horticulture, for the fiscal year 1903, it is noted that at that time our total production of Nursery stock was almost half as large as at present, and that at that time there were no citrus Nurseries, which if excluded from our records today would bring our total number of plants down to a figure not materially greater than the total of 1903. It is also interesting to note that in 1903, according to our interpretation of the records, ornamental plants comprised somewhat less than four per cent of the total. At that time ornamental plants were not listed specifically, being undoubtedly included under the term "miscellaneous, (including roses, etc.)". It is, therefore, assumed in these calculations that all "miscellaneous" plants were ornamentals.

It will be noted from an examination of the past year's records that nearly half of the 21 million plants listed are being grown entirely for ornamental purposes, and if we exclude citrus, which was not being grown in 1903, practically 64% of our total production is now ornamental. Further comparison reveals that there has been in the past twelve months a slight decrease in the total percentage of ornamental plants in our Nurseries; but this is, no doubt, due to the extremely unfavorable weather conditions during the spring and summer on cuttings and newly set plants. From observations in Nurseries, it appears that if weather conditions had been favorable, the production of ornamental plants would have been materially greater this year than last. It is also observed that there has been an actual decrease since 1903 in the number of our common fruit Nursery plants. There may be numerous reasons for this condition. In the first place, attention to the aesthetic side of horticulture has during the past twenty years enormously increased, and in the second place, the ravages of insect pests and plant diseases have so increased as to absolutely discourage many farmers from buying and setting fruit plants. Also because of the greater susceptibility of fruit plants to our most serious insect and disease pests, and the greater ease with which our ornamental plants may be propagated, Nurserymen apparently find the growing of ornamentals more profitable than fruit tree production.

During the winter of 1924-25 only a small number of satsuma orange trees were set.

This was probably due to the lack of interest following the severe freeze of January, 1924. However, during the winter of 1925-26 there have been more trees set than probably in any one year during the past ten years.

Our inspections show that there were probably 40% less fruit trees produced by the Alabama Nurserymen during the year 1925 than were produced during the year 1926. During the year 1925-26 there has been an increase of over 100% in licenses issued to Nurserymen over the year 1921-22. Licenses issued to agents have also more than doubled. Licenses issued to dealers have increased about 100%.

This increase in the number of licenses issued is probably due to the fact that the matter of agents' licenses has been more forcibly called to the attention of Nurserymen. It appears that in past years many unlicensed agents have operated in Alabama. However, in the future we hope to check up on as many agents as we possibly can.

It is our intention to be of such service as we can to plant growers and shall be glad to help you when called upon to do so.

Speaking of "The Present Status of Landscape Work in Alabama from Extension Service Viewpoint," S. H. Gibbon, of Auburn, showed how beautifying by means of plants has increased in recent years. He urged the use of all available material and catalogues in this work. A. A. Rich, of Foley, spoke on "Necessity for Increased Citrus Inspection Among Orchardists," urging a grove-to-grove inspection by a permanent inspector, with ability to advise the grower about the treatment of his plants and a personality strong enough to convince him of his efficiency. Dr. O. E. F. Winberg, of Silver Hill, president of the Gulfcoast Citrus Exchange delivered an address on "Bud Selection," emphasizing the importance of careful, scientific culling for propagation. Others who spoke are Carl James of Montgomery, horticulturist for the Louisville and Nashville railroad, whose subject was "Destruction of Scale by Fumigation," and H. P. Loding, of Mobile, with "Bulbs and Quarantine Necessities," as his topic.

A dinner for all in attendance featured the evening of the first day.

Much of the second day's session was consumed in discussion of "Modified Interstate Shipping Tag System," led by Theo. Bechtel, of Ocean Springs. It was the consensus that a uniform tag system should be adopted. Vice-president R. L. Scott, who presided in the absence of the president, was empowered to appoint a committee to confer with other organizations. He delegated the function to the executive committee. Mr. Bechtel suggested that leading Nurserymen from other states be called together to discuss the matter.

In an address on "The Nurserymen's Responsibility for Trueness of Variety," Mr. Chase declared he believes all real Nurserymen are endeavoring to give their customers 100 per cent service and quality. As a precaution against buyers who might claim excessive indemnity if inferior or different grades of trees are shipped through error, he advocated and urged insertion of the warranty clause or disclaimer, in every sale contract.

Colonel Page S. Bunker, of Montgomery, state forester, spoke on "Relation Between Forestry and the Nursery," replacing on the program J. M. Moore, Alabama commissioner of agriculture, who was unable to attend. He urged the planting of forest trees on lands not suited to Nursery plants and utilization or cut-over lands as economic practices, and also the growing of trees for ornamental purposes. Colonel Bunker said he knew of no section of the country better

suited to the growth of timber than the pine tree area on the Alabama Gulf coast.

In the absence of George E. Murrell, Washington, D. C., horticulturist for the Southern Railway, who was to have delivered an address on "Best Varieties of Grapes for Alabama Gulf Coast Culture," Vincent B. McAleer, of Mobile, said a few words along the theme. He declared his faith in this section for the cultivation of grapes and named several varieties he thinks best adapted to the climate.

John Fraser, Jr., Huntsville, was elected president; Thomas Dodd, Semmes, vice-president; Dr. F. T. Nye, Irvington, secy-treas. These, and Robert Chase, of Chase, Ala., and Ollie W. Fraser, of Birmingham, constitute the executive committee. Mr. Dodd was appointed delegate to the meeting of the A. A. N. in Louisville, June 23-25, with Mr. Chase as alternate. G. W. DeVaughan, of Mobile, was elected to membership, and Lawrence Wilson, of Brookhaven, Miss., admitted as an honorary member.

Resolutions were adopted conveying gratitude to the hotel, the Chamber of Commerce, and the press for courtesies and to H. P. Loding for a large basket of flowers ornamenting the president's table.

TRANSPORTATION

Class I railroads in March had a net operating income of \$9,522,911 which was at the annual rate of return of 5.13 per cent on their property investment, according to reports just filed by the carriers with the Bureau of Railway Economics. In March, 1925, their net operating income was \$73,375,266 or 4.08 per cent on property investment.

A steadily increasing demand for any commodity or service at a given price is definite proof that those who buy it find it worth as much or more than it costs them.

Measured by this generally accepted standard, this is the verdict of the public on the Pullman surcharge: that transportation in sleeping and parlor cars is one of the most valuable services in proportion to what is charged for it that the railroads render.

"Figures show that travel in sleeping and parlor cars increased 22 per cent from 1921 to 1925," says the Railway Age in analyzing this subject. "The surcharge makes a difference of about 10 per cent in the rate a passenger must pay the railways for transportation if he chooses to ride in a sleeping or parlor car rather than in an ordinary coach."

The railways of the United States are capitalized at a lower figure per mile of line, type of construction considered, than any of the railways of the world. This fact is disclosed by a survey just completed on the capital costs in various countries.

George H. Johnston, Kansas City Nurseryman, will drive to Louisville for A. A. N. convention. He will stop in St. Louis and at other points to visit Nurseries. His Nursery had about 100,000 peonies for Memorial Day.

F. T. Ramsey & Son, Austin, Tex., have established a 70-acre branch Nursery six miles east of Pearsall, Tex.

IT MEANS MUCH

It is a certificate of good character to have your advertisement admitted to the columns of the AMERICAN NURSERYMAN, because an effort is made to exclude advertisements of a questionable character or which represent concerns that do not practice business ethics recognized in general as worthy. A number of so-called Nursery concerns cannot advertise in this publication.

In Nursery Rows

Hutchinson, Kan., is undergoing a city beautiful campaign.

Summerour & Son have incorporated their Nursery business at Vernon, Tex.

William B. McCormick has established the Sleepy Hollow Nursery, Shreveport, La.

J. Floyd Byars, Arlington, Va., and others have incorporated Highland Nurseries; \$50,000.

Highland Nurseries, James T. Lank, Lewes, Del., have been incorporated; \$50,000.

Alpine Nurseries, Jamaica, N. Y., have been incorporated by F. W. Bossevain and others.

H. H. Hume, head of the Glen Saint Mary Nurseries, is author of a new book on citrus culture.

Pine Bluff, Ark., Nursery Co., this spring landscaped the grounds of the fine C. C. Fulbright residence in Pine Bluff.

Mr. and Mrs. Robert Essig of Detroit (Pontiac Nurseries) sail June 5th from New York for Europe. They will be gone two months.

C. M. Hurlburt, Fairbury, Neb., has three pumps working to irrigate the soil across the river west of town for the Fairbury Nurseries.

Through the co-operation of Lester C. Lovett, Little Silver, N. J., the Boy Scouts Council, Asbury Park, N. J., procured trees for the scout camp.

Malmo & Co., Seattle, Wn., recently greatly enlarged its sales facilities and is doing a big business. The company was founded in 1893 by Charles Malmo who is president.

Clarence Malmo is vice-president; Prescott Malmo secretary; Rudolph Guttebo treasurer.

Iowa Nurserymen are quoted in the Waterloo, Ia., Courier as saying that the hard winter and late spring seriously set back fruit production.

J. C. Galloway, proprietor of the Eden Nurseries at Port Allegany, Pa., furnishes a Nature column each week for his home paper, the Port Allegany Reporter.

While the advanced season slackened the demand for roses, the J. J. Bonnell Nurseries, Seattle, Wn., report that there is a lively call for the evergreen ornamentals.

Scherer & Hoffman have started a Nursery business at 212 Ocean St., Cape May, N. J. Both men are Rutgers College graduates and have had considerable experience.

M. G. Drake, 560 Flower City Park, Rochester, N. Y., who has been in the jobbing business and on sales force for Nurseries for years, is now in the Nursery business for himself.

Clyde H. Heard, vice-president Capital City Nurseries, Des Moines, Ia., addressed the Monroe Community Club last month on improving home grounds, illustrating with original drawings.

Stark Bros. N. & O. Co., Louisiana, Mo., gave shrubbery valued at \$125 to improve the grounds around the old tavern in Marshall, Mo., which Daughters of the American Revolution recently restored.

Good & Welsh Co., peony specialists, Springfield, O., sent out last month formal invitations to the trade to attend the company's peony exhibition of a million blooms of about a thousand varieties, June 1-25. A motor stop for some en route to Louisville.

Western Missouri Nurserymen are pretty well satisfied with spring business. Work opened up in March and planting was well

under way when the early part of March brought snow storms and very cold weather. Everything looks well at this time.

Minnesota Inspection Law

State Entomologist A. G. Ruggles, of Minnesota, this spring directed attention to the new law of that state under which all dealers in Nursery stock must obtain a dealer's certificate, which heretofore has been required only of dealers shipping Nursery stock by parcel post, express or freight. The legal fee for a certificate is \$5 each year. The term "Nursery stock" includes all field-grown plants except herbaceous annuals and bulbs.

Dead Trees Replaced

Davenport, Ia., May 18—Between 90 and 100 dead trees on the Mississippi Valley Fair & Exposition grounds have been removed and live trees planted in their place. The work was performed by volunteers from the Scott County Farm Bureau. The trees were furnished free of charge by Rohlf's Nursery. The farm bureau, working in conjunction with the Nursery and the fair management, set out upward of 600 trees, the majority elms, on the grounds some four or five years ago.

Once a year the bureau officials check over the trees and replace the dead ones.

Two Hundred Big Trees Moved

Trees so large that special equipment is necessary to move them, and rooted that the employment of tree-moving experts are required to direct the loading, comprise one of the most unusual shipments ever made by the Texas Nursery Company.

Two hundred sycamore trees eight to ten inches in diameter and about 20 feet high have been sold to E. D. Williamson of Wichita Falls. The trees are being loaded on six railroad cars. A new residence addition will be beautified by the transplanting of the large trees, saving a number of years in the growth of the trees.

Are you preserving your copies of the AMERICAN NURSERYMAN? They are of unequalled historic value. An index for each volume.

SHADE

When you see the above you think of scarcity. Our quality, root-pruned stock is selling fast and we are already sold out of many varieties and sizes of shade trees.

SUGAR MAPLE, sizes 3, 3½ and 4 inches.

SILVER MAPLE in sizes 2½, 3, 3½ and 4 inches.

CATALPA BUNGEI, one and two year heads.

RED OAK, sizes 1½ to 1¾ inches.

Our power digger gets "down and under." If you buy our trees, you get the roots.

The Cole Nursery Co.

"Everything that is Good and Hardy."

Painesville, Ohio

PHOTOGRAPHS

Of Horticultural Subjects

Correctly colored for salesmen's use, size 6x9; also for catalog illustrations, size 8x10.

We also make photographs for catalog covers and color and letter them for reproduction by any printing process.

Samples and prices on request.

THE PITTS STUDIOS

Horticultural Photographers and Artists

164 East Avenue

ROCHESTER, N. Y.

TYING MACHINE

This Boy is Tying Celery and Does it More Than Again as Fast as by Hand. Many Nurserymen Are Using it for Tying Small Shrubs, Small-growing Fruits, Perennials, Plants, Etc.

BETTER LOOK INTO THIS!

Write Dept. N.

Felins Tying Machine Co.

1194-96 Fourteenth St.
MILWAUKEE,
WIS.



Thousands In Use

Peach Pits

The Howard-Hickory Co.

Hickory, N. C.

We Sell TO THE TRADE ONLY

APPLE: 2-yr. buds.

PEAR: 2-yr. buds.

CHERRY: 2-yr. buds.

PLUM: 2-yr. buds.

PRUNE: 2-yr. buds.

GOOSEBERRY: Oregon Champion, 1 yr.

CURRENT: A general assortment including Perfection 1 and 2 yr.

ROSES: Portland grown, 2 yr. buds.

CLEAN COAST GROWN SEEDLINGS:

Apple, Pear Mahaleb, Mazzard, Myrobalan and Norway Maple.

Also a large assortment of general Nursery Stock including one year budded Fruit Trees, Nut and Ornamental Trees, Shrubs, etc.

Our soil and climate produce a fine system of fibrous roots, without irrigation.

Portland Wholesale

Nursery Company

971 Sandy Boulevard

Portland Oregon

WOLDERT FARMS

Owned and Operated by
Alex Woldert Allied Industries

TYLER, TEXAS

In the heart of the Rose Producing Section.

Growers of High Grade

ROSE BUSHES

Carload Lots

Ask Us For Prices

AMERICAN NURSERYMAN



CHIEF EXPONENT OF THE AMERICAN NURSERY TRADE

Featuring the Nursery Trade and Planting News of American and foreign activities as they affect American conditions. Fostering individual and associated effort for the advancement of the Nursery and Planting Industry.

Absolutely independent.

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Advertisements should reach this office by the 25th of the month previous to the date of publication.
If proof of advertisement is desired, time should be allowed for round trip transmission.

ROCHESTER, N. Y., JUNE, 1926.

FOUNDER OF AMERICAN NURSERY TRADE JOURNALISM

THE FIRST Nursery trade paper in America was established in 1888, as long-time Nursery concerns know, and for nearly thirteen years was conducted under the personal and exclusive direction of Ralph T. Olcott, of Rochester, N. Y., who later founded the AMERICAN NURSERYMAN on broad and untrammeled lines.

"The dean of Nursery Trade Journalists."—John Watson.

IMPORTANCE OF THE TRADE PRESS

In a recent address to men connected with the press, President Coolidge said:

"Whatever has to do with the collection and transmission of information to the public is of the highest importance. It is gratifying to know that this great service to America is in the hands of men of ability and patriotism.

"There is a universal desire to serve the public in this capacity, not only interestingly, but candidly and helpfully. The fundamental institutions of our government scarcely ever fail to receive cordial support. The moral standards of society are strengthened and the intellectual vigor of the nation is increased and quickened by your constant efforts.

"The press is also an important factor in the commercial and industrial development of our country. It carries an amount of scientific information which stimulates both the production and consumption of all kinds of commodities.

"This service is always on the constructive side of affairs, encouraging men to think better, to do better and to live better. Reaching through it all, there is every assurance that today is better than yesterday, that tomorrow will be a better day than today, and that faith is justified."

THE MID-MONTH ISSUE

American Nursery Trade Bulletin

Affords in connection with the "American Nurseryman" an exceptional semi-monthly trade publicity service for Nurserymen. Rate: \$2.80 per inch; forms close 10th. Advertisements in "American Nurseryman" are reproduced in the "American Nursery Trade Bulletin."

The Mirror of the Trade

RARE PRESS COMMENT

Editorial comment on the utilitarian work of Nurserymen by newspapers in cities where Nursery conventions are occupying attention in the news columns is rare, and it is rarer still at times when there is nothing in the news columns particularly to attract attention to the industry. A business which does so much to improve a community ought oftener to engage the attention of the press.

Much credit is due the discernment of the editor of the Mobile, Ala., Register who, on the occasion of the convention last month of the Alabama Nurserymen's Association had this to say:

The Nurserymen of Alabama now in convention in Mobile are doing a quiet but creditable work in building up the state. There are hundreds of thousands of acres in Alabama that could well be set to orchards without in any degree reducing the acreage adapted to field crops. From these orchards would soon begin to flow a revenue that would greatly enrich and stabilize agriculture. Fruit of some kind, and plenty of it in wide variety, can be grown everywhere in the state. Likewise, the Nurserymen have done much to promote the planting of flowers, shrubs, shade trees and ornaments. The cultural value of such plantings is hardly to be estimated, but it is very great and worthwhile.

The Nurserymen in the course of years have developed a code of ethics very much in contrast with that prevailing thirty years ago, or even less. Nowadays one may order his trees from the Nursery with full confidence that the shipments will be faithfully made, will consist of good, healthy plants, and will be composed of varieties true to name. It is true that our laws impose heavy penalties for fraud, but it is likewise true that Nurserymen nowadays all build their business on trustworthiness and not on tricks. The convention in Mobile is welcome, for the region around Mobile is destined some day to be in considerable measure devoted to orchards. This territory will well repay varietal tests for certain fruits that normally do not do well here, such as apples, raspberries, some strains of plums and the like. May the Nurserymen all prosper, for that means that the country-side will also prosper.

EXCEPTIONAL PUBLICITY STUNT

The subject of press comment on the importance of the Nursery industry carries us right back to the strikingly effective results of the "Plan To Plant Another Tree" campaigns of a few years ago which drew from Nurserymen in various parts of the country expressions of amazement when they realized what was being done in the way of publicity for market development and at low cost. The walls of Nursery convention assembly-halls were covered with newspaper clippings—news and editorial—resulting from the campaigns.

That was the work of one man. The possibilities of development of the idea of those campaigns to the point of including the entire country were pointed out as constituting one of the finest publicity stunts ever presented to an industry of any kind. Nurserymen have never effectively capitalized the artistic feature of their industry. "Plan to Plant Another Tree" affords exactly the means for doing so.

And this reminds us that J. A. Young, Aurora, Ill., originator of the "Plan to Plant Another Tree" movement, is using it exclusively in his business, in his broadcasting from Radio Station WGN, Drake Hotel, Chicago, on Tuesdays and Fridays. The WGN Plan to Plant Another Tree Club is enrolling members rapidly. At Earlville, Ill., this spring essays were written by high school

students in a prize contest on reasons for the Plan to Plant movement.

ONE LIVELY COMMITTEE

If chairmen of standing committees generally of the A. A. N. have been as active as has Chairman Robert Pyle of the committee on botanical gardens and arboreta, the presentation of committee reports should prove to be an unusually valuable feature of the Louisville convention of the national association.

Readers of the American Nurserymen have noted the persistent activity of the committee above named. Its chairman, Robert Pyle, West Grove, Pa., has made several trips to Washington, D. C., in the interest of the project for a national arboretum on the Mt. Hamilton site near the national capital, and it may truly be said that the favorable attitude on all sides among officials in Washington resulting in reporting for passage of the bill in both houses of Congress and the passage of the measure in the Senate is due largely to Mr. Pyle's efforts. Much credit is due to Mrs. Noyes and to several senators and congressmen who have been in position to advance the measure. An outstanding economy program of the administration had to be counted upon at every move.

Almost up to the time of going to press, May 18-19, we find Chairman Pyle again in Washington pushing his advocacy of the national arboretum bill. His tireless activity is shown in the fact that in those two days by calling again and again in some cases, he interviewed or caused discussions, with Dr. Coville, Congressman Fischer, Congressman Kincheloe, Congressman Menges of Pennsylvania, Mr. Grover of the Riggs National Bank, Speaker Longworth, Congressman Luce, Congressman Snell, who is chairman of the rules committee, Congressmen Fort of New Jersey and Thomas S. Butler, Congressman Pou, Congressman Garrett who is minority head on the rules committee, and Congressman Grist of Lancaster, Pa.

The big problem has been to get passage of the bill in the House in the face of the fact that after the tax-slash there was left in the budget only \$15,000,000 with which to provide for proposed appropriations aggregating 20 times that amount.

A suggestion that land already owned by the government, but in no way so favorably located as is the Mt. Hamilton site, be substituted, had to be combated.

SHIPPING TAG DISCUSSION

At the convention of the Alabama Nurserymen's Association last month in Mobile, Ala., the subject, "Modified Interstate Shipping Tag System," was taken up in the form of a round table discussion. Consideration of the subject was opened with a statement by Theo Bechtel, Ocean Springs, Miss., of the variation of the rulings in the different states, pointing out the existing conditions which would seem to be defects in the plans in use. The discussion became general, resulting in appointment of a committee to assist in working out a plan with State and Federal authorities which would simplify requirements and save time and labor for Nurserymen and shippers, and still exercise the necessary control over infected districts and unscrupulous shippers.

Say you saw it in "American Nurseryman."

DECLARE TREES WERE TRUE TO NAME

In the article on page 134 of the May issue of the *American Nurseryman*, referring to the court action by Wilson E. Schmick, Hamburg, Pa., against the Southern Nursery Company, Winchester, Tenn., it was stated: "It appears that the claim that some of the trees in the sale referred to were not true to name is not disputed; but the defendant does dispute the amount of damages."

We are advised by the attorney for the Southern Nursery Company as follows: "In its defense the company alleged that the trees were true to name and, we believe, proved that the trees were true to name. In fact the proof shows that as to the Red Bird peaches which Schmick claimed to be untrue to name, and sample of which he sent to the Southern Nursery Company, no less than three disinterested Nurserymen identified the fruit samples as being the Red Bird variety.

"The Nursery Company placed five or six witnesses upon the stand who testified that all of the trees shipped were true to name and further that the company shipped various other parties trees from the same Nursery blocks as those from which Schmick's trees were shipped and did not receive a single complaint as to those trees not being true to name."

In the absence of this information regarding the company's defense as to trueness to name, the emphasis laid on the limited liability clause in the last paragraphs of the statement of the case, previously published led to the inference that while there might have been some mixture of varieties the limited liability clause was invoked.

EFFECTIVE RADIO EDUCATION

In radio publicity it should be kept in mind that what the people want to know is how to keep rose bushes from dying, what and where to plant and how to care for what they have planted. "Timely Suggestions for the Garden," one of J. A. Young's practical talks from Station WGN, has proved its popularity, as have also his talks on roses, gladioli and lilacs. One of the A. A. N. radio series, "How to Grow Roses," by E. A. Rundlett, was effective.

National Arboretum—Early last month the U. S. Senate passed the national arboretum bill, reducing the appropriation figure to \$300,000 which had been raised to \$500,000 by the committee on agriculture.

To Exchange Tree Seeds With Japan—Native Pennsylvania trees may greet the American visitor to Japan in the near future, as result of exchange of tree seeds arranged when Prof. M. Fujioka, forester of Fukuoka, Japan, was in this country.

U. S. Crop Report—Prospects are good in the important almond producing sections of California at the present time. For the state as a whole the condition on May 1 was 90 per cent of normal compared with a 10-year average of 65 per cent. The acreage of bearing almond trees this season is about nine per cent greater than in 1925.

Honored Man Who Established 25 Nurseries—Thirty-five Chicago civic organizations on April 17th, by planting apple trees, honored the 150th birthday of Jonathan Chapman, "Johnny Appleseed," who in 1806 and following years established 25 Nurseries, the first at Marietta, O. Chapman was buried in Fort Wayne, Ind.

Fruit Growers to Tour West—American Pomological Society's annual June tour of fruit sections provides for starting from Chicago June 22nd in special Pullman cars for Boise or Payette, Idaho; Hood River, Ore.; Portland; the Willamette Valley;

Arrangements for A. A. N. Louisville Convention

FOllowing is the report of the Arrangements Committee for the American Association of Nurserymen Convention, Louisville, Ky., June 22-25:

Automobile routes to the Convention will be sent to anyone wanting them. Nurserymen coming by the way of Cincinnati should by all means take the LLL Highway via the Blue Grass and Lexington to Louisville. From Chicago the best routing is via Indianapolis or from St. Louis via Vincennes. French Lick and West Baden might offer a few days rest and enjoyment to tired Nurserymen with jaded nerves.

If any of you Nurserymen are golfers and will have time to play, bring your clubs along. Cards will be provided for you on one of Louisville's several links.

The Ladies—God bless 'em—are going to be taken care of, you bet. A local committee of Mesdames G. M. Butterly, Thos. Ray, Kingsley Walker, W. A. Dew, and W. W. Hillenmeyer will be on hand and active in taking care of the entertainment for the ladies. So don't leave the ladies at home. We'll keep them occupied and entertained.

That trip over to Louisville that is planned is going to be more than an auto ride. You'll enjoy it from a Nurseryman's standpoint, as the city is well planted and the parks are as fine as there are in the country. Then, too, you might never get another opportunity to see Churchill Downs Race Track, where for fifty-two consecutive years they have held that most famous race, the Kentucky Derby. Too bad the races aren't going on while you are here.

Convention Reservations—It's pretty fine for a hotel to pass up one convention to take you on. Then when reservations don't come in until the last minute it is pretty hard to turn down reservations from another convention going on at the same time. The Kentucky Hotel is doing this very thing and the arrangement committee hopes that every firm that intends sending a representative will write the Kentucky Hotel immediately and make reservations.

Exhibits—Space for these is available to the trade and allied interests. Reservations should be made with W. A. Dew, St. Matthews, Ky. The exhibit room will be closed during the regular meeting hours. Full attendance is wanted at all meetings.

The boys who want to keep up their civic club attendance will find all the luncheon clubs in Louisville, Civitan, Exchange, Kiwanis, Lions, Optimists and Rotary meet in some hotel near by. Special Nurserymen's programs can be arranged if there is sufficient interest shown by the membership.

For the information of those who want anything in connection with next A. A. N. Convention, the arrangement committee consists of Paul Fortmiller, W. A. Dew and Walter Hillenmeyer, chairman. Get in touch with them for quick action.

Nurserymen's Special Cars—For the ac-

Puget Sound territory, Seattle, Tacoma, Payalup, Yakima Valley. Secretary H. C. Miles, Milford, Conn., is in charge of arrangements.

State Fair Prizes for New Fruits—Certain of the new fruit varieties originated by horticulturists at the Geneva, N. Y. Experiment Station and now recognized as having special merits as commercial sorts have been placed on the premium list of the New York State Fair. Many members of the N. Y. State Fruit Testing Association now have plantings of these new varieties in bearing, while some of the sorts, notably the Cortland apple, are being grown on a commercial scale in certain parts of the state.

commodation of those who want to make the trip to Louisville as pleasant as possible and in order to insure congenial company special cars for Nurserymen only are being provided. Get in touch with any of the following men near you.

Eastern Division—E. M. Carman, Bound Brook, N. J.

Western N. Y.—Paul Fortmiller, Newark, N. Y.

Western Division—George W. Holsinger, Rosedale, Kan.

St. Louis—Wm. Weber, Affton, Mo.

Write these men for definite plans, etc. Remember also the reduced rates through the certificate plan.

Conventions of the A. A. N. are sometimes just a little slow in getting organized; that is, there are always a few who continually hang back and make the starting hour late and things generally disorganized during the first hour of the convention. It is hoped this can be in a measure avoided at Louisville. There are always important committee reports that have empty chairs listening to the chairman, and this should not be. Every committee of the A. A. N. has had some work to do or had some purpose of appointment and these should be heard. Then, too, the chairman of the committees are not ready to report at the proper time with the result that many and important things are put off not only until the last day, but the last restless minutes, when they should have been considered with more study and deliberation.

The Nursery business has gotten beyond the stage where selfishness plays any part and what is important for the individual is likewise important for the association. Legislation, for instance, is almost worth a day's consideration; for the laws are becoming more stringent each time. Yet the very ones most of us are dependent on—that is our distant customers—we find it more and more difficult to serve. We have been letting it slip by with minor consideration. There are other things as well that need more attention—and this is why every Nurseryman should attend every meeting in its entirety during the three mornings we are in session.

Mammoth Cave—This is going to be one of the most enjoyable trips you ever made. Through special arrangements we will have a special train to carry us to the cave. Extra special rates apply, also; as \$8.50 for the day's outing including railroad fare, two meals and a trip through the cave. Persons travel thousands of miles to see this wonderful sight and no Nurseryman should miss the opportunity. Remember the date—Tuesday, June 22nd—leaving at eight A. M.—returning that evening. For booklets or information apply to the arrangements committee.

Smith Brothers Nursery Co., Concord, Ga., have added more acreage, raising their total to 1800, of which 400 acres are devoted to Nursery work.

Valdesian Nurseries, Bostic, N. C., now have 160 acres in their tract one mile from town, having just added 90 acres.

Moline Elm—H. R. Mosnat, Chicago, reports lively demand for the Moline elm. He has sent trial trees to Arnold Arboretum, near Boston and to Golden Gate Park, San Francisco; also to New Orleans, El Paso, Fort Worth and St. Paul. Prof. H. H. Bartlett, Dept. Botany, University of Michigan reports very favorably on this elm. Dearborn Independent and other papers have used articles by Mr. Mosnat on the subject.

EDUCATIONAL CAMPAIGN TO BEAUTIFY AMERICA

Sample Radio Talk in Civic Pride Association Work

A elaborate educational campaign was undertaken this spring to promote a more general planting of trees, shrubs and flowers, "to make America more beautiful and more fruitful." Nearly one hundred radio stations, from coast to coast, have co-operated in giving a series of talks, under the auspices of the Civic Pride Association of America, of which Luther Burbank was the first honorary president, and Henry van Dyke the honorary vice-president.

A list of the radio stations co-operating was mailed to members of the American Association of Nurserymen in April. Since this letter was sent out, nearly a score of other radio stations have been added to the list, including particularly WEAF, New

One Way To Improve Business

read Mrs. Bennett as she looked over her husband's shoulders—shoulders that were slightly bent and drooping. She knew that those still youthful shoulders were carrying a greater burden than they could stand. When he had started in business at Pleasantville, during the winter, he had prospered. Since the warm weather everything had seemed to come to a standstill. True, the townspeople still patronized them—but their trade depended upon the farmer and other people from the smaller towns.

"Prices cut down to the bone," repeated Mrs. Bennett,—aloud this time. "John, must you really do that? I know it makes dandy-looking advertising, but I have a feeling that you really are sacrificing all profit in order to meet expenses."

"That's just about what I am doing, Julia. I keep on hoping that when it grows cooler, trade will pick up again. But in the meantime we've got to live. I've got to have money in order to meet our bills."

"Well, John, so does everybody else have to live, and buy food and clothing. If those people are not buying from the merchants here in Pleasantville, they're going somewhere else. I wonder where, and I wonder why?"

"That's what all the men on the street want to know. Our prices are right and we give plenty of credit. I wonder what's the answer?" said Mr. Bennett, as he paced up and down the living-room.

"Come on, John, let's not spoil a perfectly good Sunday afternoon, talking shop. Let's gather up the children, pack a basket and drive out to the country. We'll have supper under the trees. It's always so much cooler and restful under the trees."

The following noon found Mrs. Bennett leaving her husband's place of business. John Junior was tugging at her hand. My! but the street looked deserted. And how hot! All of the awnings were down. The sprinkling cart was doing its best to lay the dust. The hot noon-day sun beat down on the unshaded business street.

"Goodby, John," called Mrs. Bennett. "Guess I'll take Junior home by way of the public square. He likes to see the old iron cannon and balls."

They crossed the street to the public square.

"Come on, Junior. Take mother's hand." But Junior wasn't going to take anybody's "Prices cut down to the bone," silently hand. Junior was just a very little boy and Junior was hot. Junior was thirsty. "I wanna dink of water, I wanna a dink of water," wailed Junior. "Carry me, Muddy," and forthwith Junior howled.

"Let's sit on this nice bench for a minute, Junior Boy," urged Mrs. Bennett, "and then we'll go to Grandma's and get a nice cool drink." The promise appeased Junior for a few moments.

"Well, it's mighty lucky we are so near mother's house," thought Mrs. Bennett. "I don't know what I'd do with Junior if it were far away from home. Poor baby, he looks so warm. I wonder what the farmers' wives do when they bring their little ones in for a day's shopping. It must be awful." And suddenly Mrs. Bennett knew why the

York; KOA, Denver; and KGO, Oakland, California, three of the most powerful stations in the country.

A special message for Arbor Day was written for the Civic Pride Association by Herbert Hoover, and nearly a hundred radio stations broadcast this appeal to plant trees as a part of their Arbor Day program.

In addition to special informational talks on what trees and shrubs to plant, how to grow roses, etc., the chief feature of this radio campaign has been a series of short stories with a "moral." Through the courtesy of the Civic Pride Association, we are enabled to print below one of these short-story talks, complete, as given "on the air":

farmers did not come to Pleasantville during the warm months.

For what could be less attractive than this ugly, unshaded public square. The old cannon and cannon balls at the four corners. The hitching posts still standing, speaking of bygone days of the horse and buggy. The ugly wooden benches carrying advertisements of So and So's pants, and So and So's paint. The unsprinkled grass seared to a saffron yellow. Not a tree to break the mighty glare of the sun! Of course, the out-of-town buyer went elsewhere! No wonder Maywood on the east and Brownsville on the north were getting two-thirds of the rural trade! That's what the Businessmen's Association had reported.

"John, don't laugh, but I think I know why the people are going to other towns to buy," came almost apologetically from Mrs. Bennett that evening.

"Go on, shoot, little woman. I'm all ears and I'm keen to know."

"Well, you see, it's this way, John. The out-of-town folks want a comfortable place to stop off at. Some place where their wives and children can be resting, while waiting to go back home. You know everybody meets at the public square. I'm sure if the square had some shade trees and a sandbox for the little children and a few swings, more people would stop here, and not go on to the next town."

"Sounds pretty good to me, Julia, but you'd never get this town to do anything like that."

"Well, what in the world have you got your Businessmen's Association for. Let's talk to a few of the members and see what

they think about it," suggested Mrs. Bennett.

It took Mrs. Bennett about a week of pioneering to convince ten members of the Businessmen's Association that one hundred dollars each might prove a very good investment. Armed with the assurance of one thousand dollars, she requested ten minutes' time at the Businessmen's Association meeting. The members listened attentively to this usually diffident little woman. She made a mental picture for them of the public square transformed. She was convincing, but hadn't the least idea of the ultimate cost of planting the trees and shrubs. She thought that it might cost in the neighborhood of two thousand dollars. That sounded like a great deal of money to many of the members.

"I'll tell you what I'll do," said one of the leading and most prosperous business of the town. "If you find out exactly what it will cost—the planting, drinking fountain and small playground, and it's within reason, I'll pay the difference out of my own pocket. You can pay me back later when Mrs. Bennett's theory has proven up."

Mrs. Bennett found that the cost would be exactly \$2800. That amount of money was placed at her disposal. And perhaps she didn't make good use of it! Shade trees were planted in the square. Shrubs and bushes were set out to break the flat line of the square. Two drinking fountains were installed. A man was hired to keep the grass cut and sprinkled. One corner of the square was devoted to a small playground, sand-boxes, toboggan slides and a merry-go-round, all under the shadows of friendly shade trees.

It didn't take many weeks for Mrs. Bennett's theory to prove up. A farmer in that neighborhood cannot call his soul his own if he dares take the family anywhere but Pleasantville. Yes, sir, a fellow can just park his young family out in the playground and go shopping with his wife. And when the wife gets tired she can wait for you under the shade of one of those fine old trees.

Mr. Bennett's shoulders are no longer stooped and weary. Oh yes, business is booming, and ever since Main street had trees planted, real estate values have gone up. And any town can duplicate the experience and "good luck" of Pleasantville if it has a Mrs. Bennett enterprising enough to do what Mrs. Bennett did for her town. If any enthusiastic town booster listening to this talk wants to know just how to go about it, write to me, care of this station, and I'll explain just what should be done!

OUR SPECIALTY

CONNECTICUT VALLEY GROWN SEEDLINGS

Our Convention Representatives

C. E. WILSON—CHARLES TURNER

will be ready to book your order for Late Fall nineteen twenty-six or Early Spring nineteen twenty-seven delivery.

C. E. WILSON & CO.

Manchester,

Connecticut

TRADE ASSOCIATIONS

American Association of Nurserymen—Charles Sizemore, secy., Louisiana, Mo.; 1926 Convention, Louisville, Ky. June 23-25.

Alabama Nurserymen's Association—Dr. F. T. Nye, Secy., Irvington.

California Assn. of Nurserymen—John A. Armstrong, Jr., Secy., Ontario, Cal.

Connecticut Nurserymen's Association—F. S. Baker, secy., Cheshire.

Eastern Canada Nurserymen's Association—Chas. K. Baillie, Secy., Box 158, Welland, Ontario.

Eastern Nurserymen's Association—H. Lloyd Haupt, Secy., Hatboro, Pa.

Illinois Nurserymen's Association—N. E. Averill, secy., Dundee, Ill.

Iowa Nurserymen's Association—R. S. Herrick, secy., State House, Des Moines, Ia.

Kansas Nurserymen's Association—Thomas Rogers, Winfield, Kan., President.

Kentucky Nurserymen's Association—Alvin Kidwell, Secy., St. Matthews.

Massachusetts Nurserymen's Association—Winthrop H. Thurlow, secy., West Newbury, Mass.

Michigan Association of Nurserymen—C. A. Krill, secy., Kalamazoo.

Missouri Nurserymen's Association—George H. Johnston, secy., Kansas City Nurs., Kansas City, Mo.

Nebraska Nurserymen's Association—Ernst Herminghaus, Secy., Lincoln.

New England Nurserymen's Association—W. N. Craig, Weymouth, Mass.

New Jersey Association of Nurserymen—Wm. F. Miller, secy., Gloucester City, N. J.

New York Nurserymen's Association—Charles J. Maloy, secy., Rochester, N. Y.

Northern Retail Nurserymen's Association—C. H. Andrews, secy., Faribault, Minn.

Ohio Nurserymen's Association—Howard N. Scarff, secy., New Carlisle, O.

Oklahoma Nurserymen's Association—W. E. Rey, secy., Oklahoma City, Summer convention, Stillwater.

Pacific Coast Association of Nurserymen—C. A. Tonneson, sec'y., Burton, Wash., 1926 convention, Victoria, B. C.

Pennsylvania Association of Nurserymen—Floyd S. Platt, secy., Morrisville, Pa.

Rocky Mountain Nurserymen's Assn.—C. Ferguson, Denver, Colo., secretary.

Rhode Island Nurserymen's Association—H. H. DeWildt, secy., 521 Elmwood Ave., Providence, R. I.

South Dakota State Nurserymen's Association—J. B. Taylor, sec'y., Ipswich, Jan. 1927, Aberdeen.

Southwestern Nurserymen's Association—Thomas B. Foster, secy., Denton, Tex. 1926 convention, Dallas, Texas.

Southern Nurserymen's Association—W. C. Daniels, secy., Pomona, N. C. Sept. 1926, Atlanta, Ga.

Tennessee Nurserymen's Association—Prof. G. M. Bentley, secy., Knoxville, Tenn.

Western Association of Nurserymen—George W. Holsinger, secy., Rosedale, Kan.

Western Canada Nurserymen's Association—T. A. Torgeson, secy., Estevan, Sask., Canada.

PEACH SEED

Tennessee Naturals—the best to be had. Write for prices.

Southern Nursery Co.
WINCHESTER, TENNESSEE

BUXUS SUFFRUTICOSA

Height	Across	Per 1000
6-8 in.	3-3½ in.	\$200.00
8-10 in.	4-4½ in.	225.00
10-12 in.	5-5½ in.	250.00
12-14 in.	6-6½ in.	300.00
14-16 in.	7-7½ in.	400.00

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Growers and Exporters of Fruit Tree Stocks, Forest Tree Seedlings, Rose Stocks, Shrubs and Conifers for Nursery Planting.

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High quality, field
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BOXWOOD

Young's Boxwood and
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FOR LINING OUT

My service and stock will please you.

Write for Wholesale Trade List

ROBERT C. YOUNG

Wholesale Nurseryman
GREENSBORO NORTH CAROLINA

FOREST NURSERY CO.

McMinnville, Tennessee

Established 1887

Large assortment general Line
Nursery Stock

FOREST TREES, SHADE TREES
SHRUBS, VINES, EVERGREENS

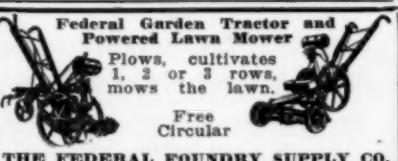
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Hogansville, Ga.



Federal Garden Tractor and
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Plows, cultivates
1, 2 or 3 rows,
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Free
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LANDSCAPE
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Dignified, Exclusive Profession not overrun with competitors. Crowded with opportunity for money-making and big fees. \$5,000 to \$10,000 incomes attained by experts. Easy to master under our correspondence methods. Credentials awarded. We assist students and graduates in getting started and developing their businesses. Established 1916. Write for information; it will open your eyes. Do it today!

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Apple, Pear, Cherry, Plum, Peach. Small Fruit Plants—Raspberries, Red and Black, Grape Vines. Shade Trees—European Sycamore, Catalpa, Bungei, Maples. Shrubs—Barberry Thunbergi, Privet, Hydrangea P. G., Spirea, Weigelia, etc. Roses—H. P.'s. Highest quality of stock graded to the highest standard. In the business a third of a century. Send us your Want Lists.

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RELIABLE PECAN TREES

We offer selected Pecan Trees, produced by improved methods of careful bud selection which insure profitable results for the planter. All standard varieties. Make your reservations now. We grow other nursery stock, especially good budded and grafted Rose Bushes.

SUMMIT NURSERIES, Monticello, Florida

MAKE YEARLY CONTRACTS NOW for Trade Publicity in
AMERICAN NURSERYMAN
AMERICAN NURSERY TRADE BULLETIN

LITERATURE

An Outline of Plant Geography, by Douglas Houghton Campbell, Stanford University. A Macmillan publication. Cloth. 8 vo. pp. 392. Illustrated; indexed. Rochester, N. Y., American Fruits Publishing Co.

Readers of this journal who have noted the government's importations of trees and plants have thereby learned something of the geography of plants other than natives. Here is a book which introduces the reader to the flora of the world. It is a summary, to be sure, but an interesting and instructive one with illustrations, which may lead to further information in special treatises upon any particular subject. The author for more than thirty years has made excursions into many parts of the world. Specimens, notes, sketches and photographs accumulated during those journeys have served as the basis of this book.

Highly interesting is the information, general and specific, regarding the flora in all parts of the world. The origin of familiar and rare trees and plants as they are known in this country is to great extent indicated. The introduction deals with the geological record, succession of plants in geological time, first land plants, existing factors in distribution. Chapter divisions describe flora in the sections of Eurasia and North Africa, from Western Europe to Siberia and Japan and in the sections of North America from Eastern United States and Canada to the Pacific Coast. Africa and Continental Asia, by countries, are treated of in the chapter on paleotropics, as are also Malay and Polynesia from the Malay Peninsula to the Hawaiian Islands. Under the neotropical regions are grouped Mexico, Central America, South America, the Amazon Forest, Brazilian Highlands, Andean Forest, Guiana, Trinidad, the Galapagos Islands and the Antilles. The survey is completed with consideration of the south temperate zone, from South Africa to Australasia, South America and the Chilean Oceanic Islands. There is a mass of information interwoven with description of scenery, the whole interspersed with valuable illustrations—just the book for the Nurseryman to peruse before the grate fire in winter when time permits a broadening view in connection with his close association with trees and plants.

Catalogue Plate Book, by David S. Kelsey. Descriptive catalogue. Profusely illustrated in colors and in black and white. Ornamental and fruit subjects. Paper 7 x 10; pp. 72. Copyrighted. Rochester, N. Y., The Du Bois Press.

Here is a Nursery catalogue, ready to hand, arranged attractively and in up-to-date style, comprehensive, strikingly and beautifully illustrated in colors, on plate paper and available in any quantity at short notice, with individual covers and company name imprinted in an attractive style. There is an introduction headed "To Our Friends," followed by a guaranty to deliver to customers the very best Nursery stock with promise to adjust cases of arrival in bad condition and the declaration that customers must be satisfied; also announcement that a certificate of inspection accompanies every shipment and a suggestion for truck delivery for quick service.

This paragraph appears on the first page: "It is not practicable to quote prices herein. They are subject to frequent change. We will quote you the lowest possible price on anything, any time, and will try to supply you with our complete price-list at least each season; but this book will not appear again. It is a permanent guide and catalogue of reference for yourself and friends."

There is at least one illustration on every page; most of the pages carry two or more. There are single page chapters, headed with appropriate engravings, on "Our Ornamental Department," and "Landscape Planning." Departments lead off with several paragraphs in each case outlining the subject, following with descriptions of varieties under bold face type side headings. Departments include deciduous trees, evergreen trees, special lists of trees, ornamental shrubs, evergreen shrubs, hardy vines, the hedge, fruit trees, vines and shrubs (with separate chapters on kinds of fruits, eight

pages are given to roses; fourteen to hardy perennials. There is a copious index in twelve columns. The book would seem admirably to meet the wants of hundreds of Nurserymen. That such a book is in demand is shown by many inquiries at this office for just such a permanent catalogue to be supplemented from time to time with price-lists. A sample copy will be sent to Nursery concerns interested.

"Hardy Herbaceous Plants" is the title of Bobbink & Atkins' catalogue, Rutherford, N. J., 68 pp., illustrated in colors and black and white. Malmo & Co., Seattle, Wash., issue a 120-page general catalogue. Elm City Nursery Co., New Haven, Conn., lists its stock in a 48 page catalogue, 4½ x 9 in.

A copy of the souvenir announcement in commemoration of the 75th anniversary of the J. W. Adams Nursery Co., Springfield, Mass., depicts in colored illustrations and appropriate text the progress of the well-known company from its founding in Portland, Me., to the present time. A portrait of John W. Adams, 1827-1911, who for more than sixty years conducted the business of the company, is opposite the full page frontispiece of Daphne cneorum in color. Views of the company's buildings and grounds and fields of stock are shown. The production organization is directly in the charge of Albert Vanderbrook, superintendent, who has held this position for many years. Christian Schuller, his assistant in the Nursery department, received his training in the horticultural schools of Holland and with concerns in that country, France and England. R. V. Ludden is in charge of the perennial department; Floyd A. Oatman of the land-

scape department; John Moyle of the rose and ornamental shrub cellar and Harry C. Halstead of the office. Officers of the company are: President, Walter Adams; treasurer, Charles Adams; secretary, E. Jay Oatman.

G. Beckwith & Son, Hoddesdon, Herts, England, issue a wholesale price list of new roses. Six novelty roses of their own are offered: Charles P. Kilham, Ladylove, Golden Gleam, Billy Boy, Oriental Queen and Becky. They also offer for the first time: Climbing Madame Butterly; Prince Henry; Dr. J. G. Fraser; Miss Anna Marie Bally; Naomi; Dorina Neave; Leslie Evans; Nora Henslow; and Annie Burgess from the noted British raisers. The Boston Rose Farms; Walter Easlea & Sons; Frederick Evans; J. H. Pemberton and S. W. Burgess.

Gipsy Moth Quarantine Lifted—Certain areas in Vermont, Massachusetts and Connecticut will be released July 1, 1926, from the quarantine restrictions which have been in force there on account of the gipsy moth and brown-tail moth, it is announced by the Secretary of Agriculture. The release of this area in Western New England, representing 2,189 square miles in Vermont, 958 square miles in Massachusetts, and 217 square miles in Connecticut, is now possible because of the effective cleanup work done in the barrier zone. Thorough scouting has been done each year.

"Unite for better standards and greater service" is the slogan of the Northern Retail Nurserymen's Association.

Say you saw it in "American Nurseryman."

The Good & Welsh Peony Farms Inc.

extend a cordial invitation to the readers of AMERICAN NURSERYMAN to visit their Peony display of over 1,000,000 blooms in June.

Note: The season is late. Cards will be mailed to the readers of AMERICAN NURSERYMAN interested giving dates of the fullest glory of the Big Peony Bloom Display.

The Good & Welsh Peony Farms Inc.

SPRINGFIELD, OHIO

Growers and Introducers of Fine New Seedlings. Largest Growers of Standard and New Peonies in the World.

Man Wanted

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To Buy for Our Retail Orders
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Should have knowledge of stock.

State age, experience, references
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Applications treated confidentially.

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Rochester, N. Y.

NOVELTIES

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ROSES
Cannas Shrubs
Lining Out Stock
SEND FOR TRADE LIST

The Conard-Pyle Co.
Robert Pyle, Pres. West Grove, Pa.

Consult us at the Convention.
Badge 29, or write for further
particulars.

It may Pay You BIG!

You Know Why

OUR FRENCH SEEDLING CUSTOMERS STAY
CUSTOMERS

ONE WORD TELLS IT ALL,
AND THAT WORD IS

"Satisfaction"

AT THE CONVENTION LET ONE OF OUR MEN
TELL YOU HOW WE HANDLE OUR IMPORTED
SEEDLINGS, AND YOU WILL BE A SATISFIED
CUSTOMER TOO.



C. R. Burr & Co., Inc., Manchester, Conn.



In spite of the short season we enjoyed doing business with you and want to express our appreciation for your business. Come down to see us when you can.

F. & F. Nurseries
SPRINGFIELD - NEW JERSEY
Wm. Flener's Sons - Prop. also
PRINCETON NURSERIES - PRINCETON, N. J.

Apple and Peach FOR DISCRIMINATING BUYERS

Tell us your wants
by letter or at the
Louisville Convention

"Yours for Growing Satisfaction"

Neosho Nurseries Co.
NEOSHO, MO.

Concord and Moore's Early, 2-yr-1,
1-yr-1, 1-yr-2.

Ampelopsis Veitchii Seedlings, 1-yr.
Line Out.

Mahaleb Seedlings, French Grown.
Catalpa, Honey Locust, Russian Mulberry Seedlings.

Biota Orientalis, 3½ to 4 ft.; 4 to 4½ ft.
Cherry, 1 and 2-yr.; sweet and sour.
Apple, 1 & 2-yr. European Plum, 2-yr.

TROY NURSERIES
TROY W. N. Adair, Prop. KANSAS

If you missed getting your adv. in the current issue of American Nurseryman send your copy for the mid-month AMERICAN NURSERY TRADE BULLETIN.

Broadleaf and Coniferous EVERGREENS

English Laurel, Japanese Ligustrum, Gardenias, Aucuba Japonica, Biota, Retinosporus, Thuya.

Price list on request.

Audubon Nursery
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Wilmington, N. C. P. O. Box 275

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50 Four-color process prints, made from photographs. There are 25 Evergreen views with descriptions; the other 25 views consist of leading varieties of Shrubs and Roses. Size 5½x9 in. Price \$3.75 each. Cash with order. Money back if not satisfactory.

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Evergreen Specialists
Largest Growers in America
Box 402 Dundee, Ill.

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SPLENDID STOCK
Write for Special Quotations.

LESTER C. LOVETT
Milford Delaware

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For Garden and Vineyard Planting.
Best varieties; well rooted; vigorous.
Also Currants, Gooseberries, Asparagus. Free catalogue.

T. S. HUBBARD CO.
FREDONIA NEW YORK

Spiraea, Philadelphus, Weigelia, Hydrangea P. G. and other hardy shrubs. Two-year California Privet, Roses, Grape Vines, Blackberries, Catalpa Bungei, Peach and other fruit trees.

H. J. Champion & Son, Perry, Ohio

THE AMERICAN ASSOCIATION OF NURSERYMEN

Is accomplishing much for the Nursery Trade.
With a record of fifty years of service.
Practical departments and active committees.
National conventions of inestimable value.

Unite with Six Hundred Representative Nurserymen throughout the country to protect your interests and advance your business. Only Nurserymen of high ideals are eligible to membership.

President, George A. Marshall, Arlington, Neb.
Write CHARLES SIZEMORE, Secretary, Louisiana, Mo., for full particulars.

Vice-President, Earl E. May, Shenandoah, Iowa.

Special Pullmans for Nurserymen to Louisville

Paul V. Fortmiller, Newark, N. Y., of the A. A. N. committee on arrangements, announces plan for special through sleeping cars for Nurserymen and their families from Rochester to Louisville in Train No. 3, leaving Rochester New York Central Station 5:36 p. m., arriving Louisville 11:10 a. m. the next day. One of these cars leaves Rochester on June 19th and one on June 20th. Western New York Nurserymen are planning to go down together and those from the eastern part of the state and from New England are cordially invited to join with us.

Application for space in either of these cars should be made to Mr. J. B. Martin, Division Passenger Agent, New York Central Railroad, Rochester, and it will be appreciated if such applications are accompanied by checks to cover the space desired.

New A. A. N. Members

Members of the American Association of Nurserymen, recorded since last report by Secretary Charles Sizemore are as follows: Armstrong Nurseries, Ontario, Cal. A. D. Cartwright (Cartwright Nurseries), Collierville, Tenn.

Giesecke & Rettig, Inc., Sewickley, Pa. Herbst Brothers, 95 Front Street, New York City.

Kansas Evergreen Nurseries, Manhattan, Kan.

Schmick Vs. Southern Nursery Co.

Judge Gore last month refused to grant a new trial and the Southern Nursery Company has appealed to the Circuit Court of Appeals in Cincinnati where the matter will be heard during the late fall.

The city of West Palm Beach, Fla., has spent \$50,000 for shrubs, plants and trees from its own Nursery, and labor, in improving parks and streets.

A portion of the 1300 acres at Gray's Summit, Franklin County, Mo., 40 miles from St. Louis, the new home of the Missouri Botanical Garden, will be devoted to a grove of nut trees.

SPECIAL VALUE BEST QUALITY Lining Out Evergreens

These unusually choice lining out evergreens are grown from best northern or Rocky Mountain seed and are exceptionally well rooted.

	Per 100	Per 1000	Per 5000
BALSAM FIR (Northern Seed)			
Trans'd 4-6 in.	\$10.00	\$90.00	
DOUGLAS FIR (Rocky Mt. Seed)			
Trans'd 4-6 in.	7.00	60.00	250.00
Seed's 6-8 in.	4.50	35.00	160.00
Seed's 4-6 in.	3.00	25.00	110.00
RED CEDAR (Northern Seed)			
Seed's 4-6 in.	6.00	50.00	240.00
WHITE SPRUCE (Northern Seed)			
2 Trans'd 6-8 in.	7.50	60.00	280.00
2 Trans'd 4-6 in.	6.00	50.00	240.00
Seed's 3-6 in.	3.00	18.00	85.00
NORWAY SPRUCE (Northern Seed)			
2 Trans'd 6-8 in.	7.50	60.00	280.00
2 Trans'd 4-6 in.	6.00	50.00	240.00
COLORADO SPRUCE (Blue Spruce Seed)			
Trans'd 2-4 in.	6.00	50.00	240.00
RED PINE (Northern Seed)			
Seed's 2-4 in.	3.00	15.00	140.00
WHITE PINE (Northern Seed)			
Seed's 8-12 in.	4.00	27.00	130.00
Seed's 6-8 in.	3.50	22.00	110.00
Seed's 4-6 in.	2.50	15.00	70.00
* Shipped in New England only.			
SCOTCH PINE (Northern Seed)			
2 Trans'd 12-18 in.	18.00	150.00	
2 Trans'd 8-12 in.	14.00	115.00	
Trans'd 18-24 in.	20.00	160.00	
Trans'd 12-18 in.	14.00	115.00	
AMERICAN ARBORVITAE (Northern Seed)			
Trans'd 4-6 in.	8.00	60.00	290.00
Seed's 4-6 in.	6.00	35.00	190.00
AMERICAN HEMLOCK (Northern Seed)			
2 Trans'd 8-12 in.	60.00	500.00	
Seed's 6-8 in.	12.00	90.00	435.00
Seed's 4-6 in.	9.00	70.00	340.00

We sell 50 or more plants at the hundred rate; 500 or more plants at the thousand rate; 5000 at the five thousand rate.

All prices f. o. b. Framingham, Mass.

Packing at cost.

Address Box H-364.



Pullman fares are: Lower berth Rochester to Louisville \$6.38; upper berth \$5.10.

A reduced rate to one and one-half times the one way fare is authorized for this convention on the certificate plan. Buy your ticket one way routed New York Central Lines via Rochester, care of the Big Four care of the B & O and in purchasing ticket apply to your agent for a certificate. This certificate, endorsed by the proper office of the A. A. N., validated by a railroad representative, who will be in attendance at the convention, will then be honored for the return trip ticket at one-half the one way fare with a limit of June 29th.

New England Nurserymen may take the 7:35 p. m. train from South Station, Boston, or catch this same train at Framingham, Worcester or Springfield, have a day in Rochester, Geneva, Newark or Dansville, and then join the crowd that night.

Germination of Seeds

Cold storage control in the germination of seeds may mean savings of millions of dollars to Nurserymen, horticulturists and foresters, according to Dr. William Crocker, director of the Boyce Thompson Institute for Plant Research.

Studies at the Institute show that the seeds of the rose or apple families, stored at forty-one degrees, F., produced seedlings, while those held at other temperatures failed to grow. Apple seeds held at 41 degrees for seventy-five days germinated, while those held even at fifty did not. Such facts have been worked out for thirty different genera of plants and many more varieties and species. A western Nurseryman who had 750,000 Norway maple seedlings, reduced by a late freeze to only 120,000 plants, said that it cost him thousands, and he now keeps half of such seeds in cold storage to make the time of germination suit the planting time.

Control of Shade Tree Insects must be given more attention in Pennsylvania if the beauty of yards and roadsides and the health of the trees are to be maintained, asserts T. L. Guyton, Chief Entomologist, State Department of Agriculture.

Glenwood Nursery & Landscape Co., Erie, Pa., landscaped a local boulevard last month.

AMERICAN ASSOCIATION OF NURSERYMEN

APPLICATION FOR MEMBERSHIP

MEMBERSHIP—The Association has two classes of members, viz.—Active, or voting members, who shall be actively engaged in the Nursery business. Associate members, who are horticultural implement makers, dealers in supplies and in the allied trades.

Both classes of members must be elected (1) by majority vote of active members present at an annual meeting, or (2) by majority vote of the Executive Committee at other times than at the Annual Meeting.

DUES—Annual membership fee, for Associate member, \$25.00. Annual membership fee and dues for Active members based on annual gross volume of business without deductions of any character; as follows:

Those of a business under \$10,000.	\$ 10.00	\$ 100,000 to \$150,000	\$ 70.00
10,000 to \$ 25,000	20.00	150,000 to 200,000	95.00
25,000 to 50,000	30.00	200,000 to 250,000	120.00
50,000 to 75,000	40.00	250,000 to 300,000	145.00
75,000 to 100,000	50.00	300,000 and up	160.00

Applicant will please answer the following questions and transmit same to Secretary Charles Sizemore, Louisiana, Mo., with check, draft, or money order covering membership dues. Use typewriter if possible.

Transmit a Check, Draft or M. O. in payment for membership (ACTIVE, ASSOCIATE) in the American Association of Nurserymen, citing information as follows: Business wholesale or retail, or both? Business conducted through agents or catalogues or both? Acres in Nursery Stock. Fruit trees. Ornamentals. Number of Greenhouses. Square feet under glass. Gross volume of Nursery business for past 12 months, ending June 1st. References—two Banks. Six trade references.

Colored Circulars

have been added to our line.

We also make up "COMPACT" and Loose Leaf Plate Books, Folios, Maps, etc., from our regular color prints.

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(Formerly CHRISTY, INC.)

Searle Bldg. Rochester, N. Y.

AMERICAN FRUITS PUB. CO., INCORPORATED—STATEMENT of Ownership and management of "American Nurseryman" published at Rochester, N. Y., required by the Act of August 24, 1912: Editor, managing editor and business manager, Ralph T. Olcott; Publisher, American Fruits Pub. Co., Rochester, N. Y. Stockholders, Ralph T. Olcott, G. R. Olcott, R. T. Olcott, Jr. Sworn to and subscribed April 1, 1926, before E. F. Rosenhagen, notary public, whose commission expires March 31, 1927.

THIS SPACE

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THIS PAGE PRESENTS

American Nurseryman Directory of American Plant Propagators

**Listing Nursery Concerns Which Specialize in Production of Young Stock
Including That Which Has Heretofore Been Imported**

The American Plant Propagators' Association, Organized in 1918, Will Hold Its Eighth Annual Meeting in Louisville, Ky., June, 1926. William Flemer, Jr., Princeton, N. J., Secretary

TWO-INCH BLOCKS ONLY ARE SOLD IN THIS DIRECTORY. EACH BLOCK \$5.00 PER MONTH UNDER YEARLY CONTRACT, INCLUDING PUBLICATION ALSO IN THE "AMERICAN NURSERY TRADE BULLETIN"

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FOR LINING OUT**

Complete assortment of Evergreens including Firs, Junipers, Spruces, Pines, Yews, Arbor Vitae, Cedrus, Taxus, Biatas, etc. Also deciduous ornamental trees and shrubs in wide variety. Your patronage is appreciated.

Write for Wholesale Trade List

The D. HILL NURSERY Co., Inc.
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Largest Growers in America
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**WE HAVE THEM
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Norway, Sycamore and Silver Maples; Pin, Red, Mossy Cup, Catesbeai and Willow Oaks.

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**EVERGREENS
MILLIONS OF THEM**

Seedlings—Transplants—Cuttings
Grown under glass

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The largest growers of Evergreens
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TREES, EVERGREENS
SHRUBS, PERENNIALS, Etc.
Growers of

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Catalog and list of Lining Out Stock offerings will be sent upon request.
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GRAPE VINES

Concord and Moore's Early
Exclusively

All vines 2-years old, graded strong and all from 1-year transplanted which should make extra nice vines. Now showing favorable growth.

Will have no 1-year vines to offer for Spring 1926.

Fairfield Nurseries, Salisbury, Md.
CHARLES H. PETERS, Proprietor.

**EVERGREENS
SEEDLINGS and TRANSPLANTS
FOR LINING OUT**

WRITE FOR OUR PRICE LIST

THE NORTH-EASTERN FORESTRY CO.

"WE GROW OUR OWN TREES."
CHESHIRE, CONNECTICUT

**BROAD LEAF EVERGREENS
RARE AND CHOICE CONIFERAEE
AZALEAS (Evergreen and Deciduous.)****FLOWERING SHRUBS,
VINES and CLIMBERS**

We produce the greatest variety of Herbaceous Plants and Field Grown ROSES in America. Ask for our wholesale price lists.

Bobbink & Atkins
RUTHERFORD, NEW JERSEY

**SEEDLINGS
CONNECTICUT VALLEY GROWN**

ROSA MULTIFLORA JAPONICA
BERBERIS THUNBERGI
FRENCH CRAB APPLE
IBOTA PRIVET

HOLLAND GROWN
ROSA MANETTI AND RUGOSA

C. E. WILSON & CO.
MANCHESTER, CONN.

**NURSERY STOCK
FOR LINING OUT**

There will be a scarcity of lining-out stock for Spring 1926. Send us your want list at once before varieties are exhausted.

Onarga Nursery Co.
Onarga Illinois

**STRIPED MAPLE
(Acer pennsylvanicum)**

One item we can furnish in quantity for lining out. Other items are: Sugar Maple, Potentilla fruticosa, American Arbor Vitae, and many desirable shrubs, trees, and evergreens.

GEO. D. AIKEN
Putney, Vermont
"Grown in Vermont, It's Hardy"

**Scotch Grove Nursery
GROWERS OF
EVERGREENS
FOR
Lining Out**

GOOD ASSORTMENT OF
STANDARD SORTS
Price List on Request Established 1871

SCOTCH GROVE, IOWA

Franklin Forestry Co.

NURSERIES AT
COLRAIN AND SUBBURY, MASS.
FOREST NURSERY STOCK
CONTRACT FOREST PLANTING

Send for our catalogue
89 STATE STREET
BOSTON MASS.

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CLASSIFIED ADVERTISING

The columns under this heading are reserved for advertisements of
STOCK FOR SALE **SITUATIONS WANTED** **HELP WANTED**
STOCK WANTED **NURSERIES FOR SALE** **OTHER WANTS**

The charge is 25 cents per line (average of 7 words to the line) set solid in ordinary reading type like this, light face, without display. Minimum of five lines.

No display advertisements are accepted for these columns.

Cash with order if you do not have an account with us.

Advertisements originating in the AMERICAN NURSERYMAN on the 1st of month are reproduced gratis in the AMERICAN NURSERY TRADE BULLETIN on the 15th of month, and vice versa. Forms close on the 8th and 25th.

AMERICAN FRUITS PUBG. CO., P. O. Box 124, ROCHESTER, N. Y.
 Display Advtg: \$2.80 per inch; under yearly term, \$2.50 (58c per inch per week)

BOOKS

BAILEY'S Standard Encyclopedia of Horticulture. 3 vols. Illustrated. Fully indexed. 3629 pages. Indispensable in Nursery offices. The standard authority everywhere. Sold only in complete sets. Price reduced to \$20 per set. American Fruits Pubg. Co., P. O. Box 124, Rochester, N. Y.

LIST OF 117 BOOKS on Horticultural subjects covering Nursery, Greenhouse, Field, Ornamental and Fruit Stock, Vines, Insecticides, Spraying, Landscaping, Diseases, Insects, Orchards, Gardens. Seven books on Land-scape Gardening. List sent on request. American Fruits Pubg. Co., P. O. Box 124, Rochester, N. Y.

HELP WANTED

Single man with some experience in propagating hard and soft wood cuttings, evergreens and roses. Must be able to drive car. Must be able to handle men as foreman in growing general Nursery stock. Steady position. State age and salary expected, also references. The Westminster Nursery, Westminster, Maryland.

Wanted at once a first class Landscape Architect. Address M. G. Black, Mercedes, Texas.

Legislation

Summary of State Quarantines—Federal Horticultural Board announcement is to the effect that there are 237 state quarantine regulations. Of these 114 are embargoes prohibiting the entry of one or more kinds of plants; 70 are regulative quarantines, and the remaining 53 combine the effects of both kinds of action. Under the Post Office Act of 1915, the following states give terminal inspection of plants and plant products forwarded through the mail: Arizona, Arkansas, California, Florida, Georgia, Idaho, Mississippi, Montana, Oklahoma, Oregon, Utah, Washington, the District of Columbia and the Territory of Hawaii.

Crown Gall Measures—Members of the A. N. have received charts, for posting in packing houses, descriptive of methods of making grafts which will in large measure prevent occurrence of crown gall.

The Narcissus Again—The narcissus, still on the defensive, is to be the subject of another hearing in Washington on June 2, with the view of reducing the pests that afflict

SALES MANAGER WANTED

by large progressive established nursery on Pacific Coast, to direct its outside retail salesmen selling ornamental and fruit stock. Reply at once stating age, experience, and remuneration expected, that interview may be arranged at convention or en route. Box 59 care American Nurseryman, Rochester, N. Y.

SITUATION WANTED

By well-known Nursery manager with life experience in the propagating and growing of ornamentals for the trade; also very capable landscaper, French, 48 years old, with family. Wishes position as Nursery Manager or Estate Superintendent. F. Vland, Compton, Calif.

FERTILIZER

Hardwood Ashes, Nature's Own Fertilizer, delivered to any station in New England States. \$30 per ton. Special price quoted car lots. Free circular. George Stevens, 365 Mark St., Peterborough, Ontario, Canada.

STOCK FOR SALE

Peonies, 4 acres in bloom on Memorial Day. 75 varieties. Buds \$6.00 per 100. L. F. Dintelman, Belleville, Ill.

WOOD LABELS

For Sale: Good Grade Wood Labels, unwired. \$1.00 per 1000. CHUTE & BUTLER CO., Peru, Ind.

Use the classified advertising Department to dispose of surplus stock.

the plant in this country, says the New York Herald Tribune. The proposal is to prohibit or to regulate the interstate movement of bulbs so as to prevent the spread of the pests from the infected plantations. Since all sections where the bulbs are grown are reported to be to some extent infested by the flies, the quarantine must have a wide application.

Jap Beetle Quarantine—A revision of the Japanese beetle quarantine regulations by the Secretary of Agriculture includes minor changes which become effective May 15. The only change which involves additional restrictions is a provision giving the Federal Department of Agriculture authority to require in the transporting of farm products, Nursery and ornamental stock, sand, soil, earth, peat, compost and manure, out or through the regulated area, protection from possible beetle infestation. The protection must be in a manner approved by a United States inspector. To the definition of Nursery and ornamental stock is added the phrase "or portions of plants for ornamental use." Other changes are mostly verbal.

Vitrified Tile Packing House Satisfactory
 Editor American Nurseryman:

Outlook is good this spring. Business while very short in duration has been excellent with us.

We went through the first year in our new packing house which was built of vitrified tile and our stock came through in fine condition. Our growing stock has shown excellent promises. We expect to have the largest amount of Nursery stock for fall trade that we have ever had. The weather has been cool with plenty of rain making it ideal for lining-out stock.

THE KRIDER NURSERIES, INC.,
 Per O. E. Cassady, Sec.
 Middlebury, Ind.
 May 21, 1926.

When writing to advertisers just mention
 American Nurseryman.

CLOSING TIME:

FOR TRADE ADVERTISEMENTS

AMERICAN NURSERYMAN

First Forms: - 23rd each month
 Last Forms: - 25th each month

If proofs are wanted, copy should be in hand previous to above dates.

American Fruits Pubg Co., P. O. Box 124, Rochester, N. Y.

AMERICAN NURSERY TRADE BULLETIN

First Forms: - 8th each month
 Last Forms: - 10th each month

From Various Points

American Rose Society—Secretary Robert Pyle, West Grove, Pa., of the American Rose Society, reports a membership of 3904 and a balance in the treasury of \$7093.50.

E. B. Drake Nurseries, Winchester, Tenn., have been incorporated, \$110,000, by E. B. Drake, F. D. Drake, L. R. Drake, Ike Hawkersmith and W. H. Huke.

Cleveland's Tree Nursery, where shrubs, plants and trees for municipal parks will be grown, will be started this week on land adjoining the Brook Park airport. According to Park Commissioner Newman the project will cost \$25,000. City Forester Raymond F. Persche will have charge of the Nursery.

Two Thousand Coconut Palms are being obtained for Treasure Island, St. Petersburg, Fla., according to Val Donovan of Donovan & Sons, developers. These are being brought in with large quantities of oleanders and Australian pines. A Nursery is to be established on the island this summer.

Nursery Company Gets Judgment—Sjulin Brothers, owners of the Hamburg, Iowa, Nursery, were given a judgment recently in Justice Neihart's court, Nebraska City, Neb., for \$91.40 against Joseph M. Sand. The Nursery firm sued on a claim for merchandise sold and delivered to the defendant.

Brown of Browncroft—A picture of the home of Charles J. Brown, president of Brown Brothers, Nurserymen, and founder of the fine subdivision Browncroft, one of the show places of the Flower City, appeared in a recent issue of the Rochester, N. Y., Democrat & Chronicle.

Krider Nurseries, Middlebury, Ind., comprise 225 acres for fruit and ornamental stock, wholesale and retail. Dr. B. F. Teters is president; Curtis Shoup vice-president; O. E. Cassady secretary; Vernon H. Krider treasurer and general manager.

Completing College Course—President George C. Perkins, Jackson & Perkins Co., Newark, N. Y., is completing his course at Cornell University which was interrupted by his entering business. He was a member of the class of 1893. He expects to receive a bachelor's degree in 1927. Recently he reviewed the history of the J. & P. business in a talk to the Cornell Florists Club.

Japanese Gift—A. E. Wohler, Narberth, Pa., has sold to the Japanese government 2000 flowering trees for planting in Fairmount Park, Philadelphia, a gift for the Sesqui-Centennial celebration.

Judge William Haylett, El Monte, Cal., has brought a run-down ten-acre walnut orchard to a high state of production through soil improvement, pruning and cultivation.

Natural Peach Seed

We have good stocks on hand. 500 bushels 1924 seed; 1,000 bushels 1925 seed. Write for special price list.

Hickory Seed Co.

Hickory, North Carolina

THE NURSERY TRADE RECORD

Are you preserving the issues of the AMERICAN NURSERYMAN? They constitute an unequalled record of the American Nursery Industry. An index for each six months volume is provided for subscribers, so that, if files of the Journal are kept intact, reference can be made at once to needed information.



Think of the Dollars This Means for You

No one knows better than you, the dollars a greenhouse means in your business. You at once picture just what you would use those empty benches for. In your mind's eye you can see the entire picture, right up to the pleasant-looking figures in your bank book. All right, then, let's build the greenhouse. You know what you want. We know how to meet that want. A few years more and we will have been designing and building greenhouses close on to a century. If anyone knows how to build them, we ought to. Let's talk it over.

Lord & Burnham Co.

Builders of Greenhouses and Conservatories

Eastern Factory Irvington, N. Y.	Western Factory Des Plaines, Ill.	Canadian Factory St. Catharines, Ont.
Irvington New York	New York 30 E. 42nd St.	Philadelphia Land Title Bldg.
Chicago Cent. Bank Bldg.	Denver 1247 So. Emerson St.	Cleveland 1304 Ulmer Bldg.
Buffalo Jackson Bldg.	Greensboro North Carolina	Kansas City Commerce Bldg.
		Montreal St. Catharines Ontario
		Boston Little Bldg. 704 E. Carrie Ave.
		St. Louis Toronto Harbor Com. Bldg.

Koster Blue Spruce

8-20 ft. specimens

Pink Dogwood

10-12 ft. specimens

Magnolia Soulangeans

10-12 ft. specimens

Azalea Amoena

4-8 ft. specimens

French Lilac, 6-8 ft. clumps.

WM. M. MILLER CO. PATERSON

NEW JERSEY

WATERPROOF PAPER LABELS

Red or White, Plain or Printed
Sample Free.

OHIO NURSERY CO.

Elyria, Ohio

We grow in large quantity for the trade especially Strawberry Plants, Blackberry

King, Cuthbert, Trans. and Suckers, Asparagus Root, Rhubarb, Grape Vines, Currants. Also Cuttings of same.

Write for list and price.

L. J. RAMBO Bridgman, Mich.

LATHAM

RASPBERRIES

Mosaic Free Stock

The New Minnesota Red Raspberry that out-yields all others. Descriptive circular and price list on request.



Faribault, Minnesota

GRAPE VINES

And Cuttings. Also Currants, Asparagus, Strawberry plants.

Send for Price List and Particulars.

ESSIG NURSERY

BRIDGMAN MICHIGAN

Patents and Trademarks

Patent and protect your inventive ideas and register your valuable trade-marks. Complicated and difficult cases solicited. Prompt attention.

Lester L. Sargent, Patent Lawyer
524 Tenth St., N. W., Washington, D. C.

E. P. BERNARDIN

Parsons

Wholesale Nurseries

PARSONS, KANSAS

Established 1870

Surplus for Spring

Amoor River North Privet, 2 yr.

2-3 ft., 4 branches and up.

Bungei Catalpa, 4½ to 8 ft. stems.

Lombardy Poplar, 5-6 to 10-12 ft.

Thurlow Willow, 5-6 to 10-12 ft.

Lonicera Bella Albida, 2-3 to 5-6

ft.

Deutzia Pride, 2-3 to 4-5 ft.

Butterfly Bush No. 1

Purple Wisteria, 2 yr.

Early Harvest B. B. root grown plants.

Long list of Ornamentals in generous supply for spring.

WANT ADVERTISEMENTS

NURSERY FOREMAN WANTED

Experienced married man for well established Nursery near New York. A good opportunity for a good man. Write giving full particulars, age, experience, etc. B-58, American Nurseryman, Rochester, N. Y.

SUPERINTENDENT WANTED

Attractive opportunity for active and business-like man. Superintendent wanted for up-to-date Nursery near New York, growing roses in field and under glass. Good salary and share in profits. Write, giving full particulars of experience, age, family, etc., to B-58, American Nurseryman, Rochester, N. Y.

NURSERYMAN WANTED

Experienced in Nursery and Propagation of Ornamentals. A permanent position with good salary to right party.

LOUISVILLE NURSERIES

St. Matthews, Ky.

If you missed getting your adv. in the current issue of American Nurseryman send your copy for the mid-month AMERICAN NURSERY TRADE BULLETIN.

SEED

TREE—FLOWER—SHRUB

HERBST BROTHERS

95 Front St., New York

AGENTS FOR T. SAKATA & CO.

NOTICE

To all American Nurserymen and Seedsmen desiring to keep in touch with commercial horticulture in England and the continent of Europe. Your best means of doing this is to take in the

HORTICULTURAL ADVERTISER

Our circulation covers the whole trade in Great Britain and the cream of the European firms. Impartial reports of all novelties, etc. Paper free on receipt of \$1.50 covering cost of postage yearly. As the H. A. is a purely trade medium, applicants should, with the subscription, send a copy of their catalogue or other evidence that they belong to the nursery or seed trade.

Established 1888

H. A. LTD., Lowdham, Nottingham, Eng.

HIGH VALUED WINTER HARDY LILIES

For Stores, Decoration, for Parks and Cemeteries. New Seed (with circular containing all information for cultivating and raising)

	100 bulbs	1000 bulbs
Lilium candidum beautiful Madonna lily.....	2.50 MM	20.00 MM
Martagon a very odorous Turkenbund lily.....	2.00 MM	18.00 MM
Purpureum album dalmaticum every kind.....	5.00 MM	45.00 MM
Croceum sure fire like lily.....	3.00 MM	25.00 MM
Latifolium phoniceum daburicum every kind.....	5.00 MM	45.00 MM
Primula Veris elatior gigantea, beautiful colored with a large variety of blue kind.....	40 MM	4.00 MM

Begonia Bulbs (2-3 cms bulbs)

For Groups, Flower Carpets and Pots, etc.

The following varieties have had wonderful results and they bloom until the first frost. Complete list of all varieties gladly sent on request.

Leuchteuder, Helene Harms, Sunlight, Madame O. Lamarche, Anny Jean Bard, 10 pieces 5 MM, 100 45 MM, 1000 400 MM. Perle of Schleusingen, Lafayette, Anna Heym, Garland, Flamboyant. 10 pieces 6 MM, 100 50 MM, 1000 450 MM.

Princess Victoria Luisa, Bavaria, 10 pieces 8 MM, 100 75 MM, 1000 700 MM.

Count Zeppelin, 10 pieces 3 MM, 100 25 MM, 1000 200 MM.

Fulgend, Bertini, 10 pieces 4 MM, 100 35 MM, 1000 300 MM.

MM Marks. Value of a Mark in U. S. currency March 15, 1926—\$0.2385.

We guarantee that all these are good, orderly, and properly packed by

AUGUST HEYM Exporter Gardener
Schleusingen by Erfurt, (Germany)

Kelway's Old English Flower Seed

Modernized to Date. Our Specialty

SEEDS OF HARDY HYBRID HERBACEOUS PERENNIAL PLANTS, such as Kelway's Delphiniums, Kelway's Gaillardia, Kelway's Pyrethrum, Kelway's Lupine, etc. Also BIENNIAL AND ANNUAL FLOWER SEEDS, such as Kelway's Herbaceous Calceolaria, Cineraria, etc.

KELWAY & SON, Wholesale Flower Seed Growers, Langport, England

SARFF'S Nursery

Headquarters for Small Fruit Plants and Lining Out Stock

Strawberries	Hardwood Cuttings
Raspberries	Iris
Dewberries	Sage
Blackberries	Horseradish
Elderberries	Asparagus
Curants	Rhubarb
Gooseberries	Barberry Seedling
Grape Vines	Peonies
Privet Spirea	Honeysuckle
Hydrangea P. G.	Euonymus Radicans
Mallow Marvel	

Our list quotes lowest prices

W. N. SARFF & Sons, New Carlisle, O.

TREE SEEDS

Send for catalog listing Tree, Shrub, Perennial and Evergreen Seed. Collected from all parts of the world.

CONYERS B. FLEU, JR.
6226 Ross St., Germantown, Philadelphia

We are large growers of Fruit and Nut trees, Ornamentals and ROSES. Give us a trial. We know the quality of our stock will please you.

INTER-STATE NURSERIES
C. M. GRIFFING & CO., PROP'S.
Jacksonville, Florida

THIS SPACE

\$2.50 Per Month Under Yearly Term Contract

58 Cents Per Week

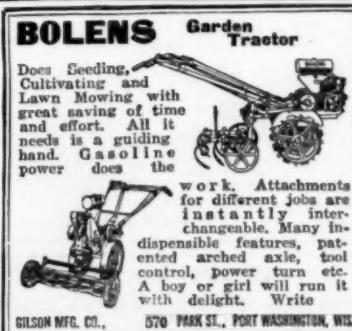
Less Than Yearly: \$2.80 Per Month

Pecan Trees

Are Our Specialty

Over 100,000 high grade, clean, thrifty, stake-trained pecans each year. 150 acres in Pecan Nursery. Also have SATSUMA ORANGE trees on C. T. stock.

SIMPSON NURSERY CO.
Monticello, Fla. Established 1902



AZALEAS

Azalea mollis and A. pontica altclarensis and Andromeda japonica seedlings, two-year transplants for lining out.

THEODORE VAN VEEN NURSERY CO.
729 Marguerite Ave. Portland, Oregon

If you missed getting your adv. in the current issue of American Nurseryman send your copy for the mid-month AMERICAN NURSERY TRADE BULLETIN.

PEACH PITS

Collected from the natural Seedling Peach in North Carolina and Tennessee.

1 to 10 Bu. @ \$3.50 per Bu.

10 to 25 Bu. @ \$3.25 per Bu.

25 Bu. up @ \$3.00 per Bu.

Mazzard Cherry Seed

Collected from our native Mazzard, which is the coming stock for the Sweet Varieties. Write for quotations.

TITUS NURSERY CO. WAYNESBORO, VA.

CALIFORNIA PRIVET

1 and 2 year in grades. Barberry 2 year. Asparagus 2 year assorted, 1 year Washington varieties. Rhubarb, Peach Trees, Shrubbery, Evergreens, Lombardy Poplars. In car lots or less. Prices attractive. Mail want list.

THE WESTMINSTER NURSERY WESTMINSTER, MARYLAND

A DEPENDABLE DIGGER

at a reasonable price

Write for a descriptive circular and prices

"Yours for growing satisfaction"

NEOSHO NURSERIES, Neosho, Missouri

PEACH! PEACH! PEACH!

450,000 1-yr. and 350,000 June Buds.

Large assortment of varieties. Submit your want lists and get our special prices.

Thirty years growing the peach.

Wholesale only.

J. C. HALE NURSERY CO., Winchester, Tenn.

PEACH

If you need peach, write us. We can supply your demand. Also apple in limited numbers and plum in small grades.

COMMERCIAL NURSERY COMPANY
DECHERD, TENN.

Peach 1 year, Apple 1 year, Pear, Cherry, Plum and Roses in Surplus. Write for prices and list of varieties.

SOUTHERN NURSERY CO.
WINCHESTER,
TENNESSEE

NURSERY AND WILD PLANTS

We handle both Nursery-grown and wild collected plants. Also Tree and Shrub seeds. Price list ready August 1st.

NOLERIDGE NURSERIES

McMinnville, Tenn., R. 7

Ulmus Punila

The Wonderful Chinese Elm.

Seedlings and Transplants.

Ask for descriptive circular.

HOME NURSERY CO., RICHLAND, WASH.

THIS SPACE

\$5.00 Per Month

Under Yearly Term

Including publication also in the

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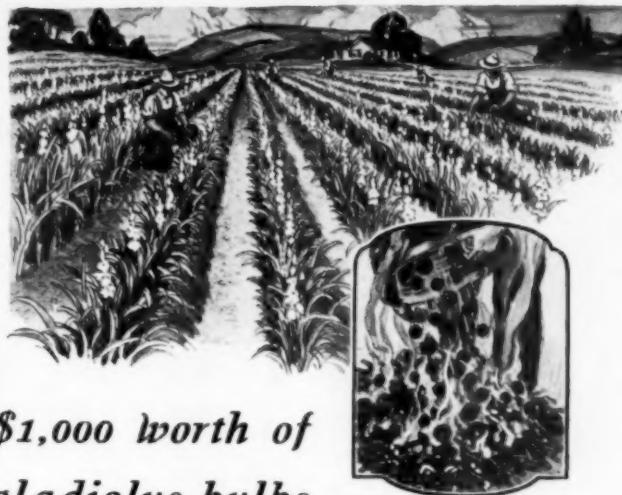
Thus Covering the Trade

YOUR SHORTAGES

for Spring 1926 should be ordered now. A lot of varieties are getting scarce, and you will save money and needless worry by not waiting until the shipping season opens. We still have a very good assortment.

Let us figure with you.

Onarga Nursery Co.
ONARGA ILLINOIS



\$1,000 worth of
gladiolus bulbs
saved from the brush heap!

Wathena Nurseries
WATHENA, KANSAS
Offer 2-year APPLE in car lots
FRUIT TREES
AND
SMALL FRUITS
ROBERT N. ADAIR, Prop.

Wathena Nurseries

Vincennes Nurseries

W. C. Reed & Sons, Vincennes, Ind.

OFFER FOR FALL 1926

CHERRY XX— $1\frac{1}{2}$ & $1\frac{1}{4}$ inch caliper for Fancy Trade

CHERRY 2 Year XX—inch up 5 to 6 ft.

CHERRY 2 Year— $11/16$ to inch, 5 to 6 ft. and $9/16$

to $11/16$.

CHERRY One Year— $11/16$ up. $9/16$ to $11/16$ & $7/16$

to $9/16$.

SWEET CHERRY One Year— $5/7$ ft., $4/5$ ft. & 3 to

4 ft.

PEAR Standard 2 Year all Leading Varieties.

PLUM, European and Japan 2 year Leading Varieties.

PEACH One Year—Good assortment.

APPLE One and Two Year Budded—Commercial Varieties.

Please submit list of wants. Car lots our specialty.
VISIT OUR NURSERY EN ROUTE TO CONVENTION.

J. H. Skinner & Co.

Topeka, Kansas

WE OFFER

Apple, Cherry, Peach, Pear and Plum Trees.

Apple Seedlings.

Pear Seedlings.

Forest Tree Seedlings

Spirea Van Houtti

Privet, Amoor River, North

2 to 3 ft., 4 or more canes

Also lighter grades.

Apple and Pear Grafts.

Whole or Piece Roots.

LAST SPRING a large grower in Council Bluffs, Iowa, was getting ready to set out 10,000 gladiolus bulbs when he discovered that the entire lot was too badly infected with hard rot to plant. He was about to destroy them when he was persuaded to dip them in a Semesan solution.

Of the 10,000 bulbs that would otherwise have been burned, practically every one germinated and at digging time in the Fall the resulting crop was almost entirely clear of disease. A good profit was made where there might have been simply a total loss of at least \$1,000.

SEMESAN

The PREMIER mercuric disinfectant for all fungous diseases.

Cannot harm the most delicate plant life. Safe and easy to use, either in its original powder form or as a liquid. Its cost is insignificant. No special skill or equipment needed.

Read what this Nursery says about Semesan

"Working wonders... scarcely a yellow leaf in our block... Semesan will prove a blessing to the bulb growers."
Meneray Nursery & Seed Co.,
Council Bluffs, Iowa.

Mail this Coupon NOW



A. N.

E. I. du Pont de Nemours & Co., Inc.
Dyestuffs Dept., Sales Division,
Wilmington, Delaware Name

Gentlemen:
Please send me your booklet
"Better Flowers"

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The Preferred Stock



WE THANK YOU!

For your interest in "The Preferred Stock."
For your orders, the outgrowth of this interest.
For your courtesy and fair-mindedness, in face of
a difficult shipping season.
For your many kind words and letters of appre-
ciation.
For the greatest year in our history--a year which
marks a 10% increase over last season.
For this living tribute to J & P's 53-year-old policy
of quality nursery stock, f e. dly dealings,
prompt attention.

We'll thank you, personally,
at the Convention. But we
couldn't wait to tell you. ☺

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Wholesale Only
Newark, New York.

